

# North Dakota

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## 1. MANAGED CARE OPPORTUNITY ASSESSMENT (UPDATED 9-20-23)

North Dakota operates a Medicaid managed care program for expansion members, with Blue Cross Blue Shield of North Dakota. The state awarded a three-year contract that began in 2022 with up to two one-year renewals.

The state also offers a Medicaid Primary Care Case Management program, serving the non-Medicaid expansion population, as well as a health management program and a Program of All-Inclusive Care for the Elderly (PACE). North Dakota also serves selected populations through six 1915 waivers: aged and disabled, autism spectrum disorder, children’s hospice, medically fragile, technology dependent, and traditional individuals with intellectual and developmental disabilities.

HMA Managed Medicaid Opportunity Assessment for North Dakota	
Positive Metrics	Strong Indicators
<ul style="list-style-type: none"><li>• Medicaid expansion enrollment was up 6.7% in April 2022.</li></ul>	<ul style="list-style-type: none"><li>• North Dakota awarded a contract for its Medicaid expansion program to Blue Cross Blue Shield of North Dakota.</li></ul>
Negative Metrics	Weak Indicators
<ul style="list-style-type: none"><li>• North Dakota Medicaid expansion enrollment was down 9.9 percent in August 2023.</li></ul>	<ul style="list-style-type: none"><li>• North Dakota has not indicated any desire to transition to managed care</li></ul>
Source: HMA	

## 2. MEDICAID PLAN FINANCIALS

North Dakota has one Medicaid managed care plan, which serves the state's expansion population. Blue Cross Blue Shield of North Dakota had an MLR of 74.6% in 2022 and a PMPM of \$1,172.03.

North Dakota Health Plan Financials, 2022							
Plan	Publicly Traded	Enrollment	Member Months	PMPM	Premiums Earned (000)	Medical Costs (000)	MLR
Blue Cross Blue Shield of North Dakota	No	33,913	379,614	\$1,172.03	\$444,918	\$332,095	74.6%

Source: S&P Global Market Intelligence, NAIC, HMA

North Dakota Health Plan Financials, 2021							
Plan	Publicly Traded	Enrollment	Member Months	PMPM	Premiums Earned (000)	Medical Costs (000)	MLR
Sanford Health Plan	No	31,278	344,920	\$970.22	\$334,649	\$315,212	94.1%

Source: S&P Global Market Intelligence, NAIC, HMA

## 3. MEDICAID ENROLLMENT

Blue Cross Blue Shield of North Dakota, which serves the state's expansion population, had 30,404 members as of August 2023.

North Dakota Medicaid Managed Care Enrollment, 2014 <sup>(1)</sup> -22, August 2023 <sup>(2)</sup>							
	2018	2019	2020	2021	2022	Aug-23	
Sanford Health Plan (Expansion)	19,367	20,328	24,119	30,622	0	0	
<i>+/- between reporting periods</i>	<i>(967)</i>	<i>961</i>	<i>3,791</i>	<i>6,503</i>	<i>NA</i>	<i>NA</i>	
<i>% chg. between reporting periods</i>	<i>-4.8%</i>	<i>5.0%</i>	<i>18.6%</i>	<i>27.0%</i>	<i>NA</i>	<i>NA</i>	
Blue Cross Blue Shield of North Dakota (Expansion)					32,679	30,404	
<i>+/- between reporting periods</i>					<i>NA</i>	<i>(3,338)</i>	
<i>% chg. between reporting periods</i>					<i>NA</i>	<i>-9.9%</i>	
<b>Total</b>	<b>19,367</b>	<b>20,328</b>	<b>24,119</b>	<b>30,622</b>	<b>32,679</b>	<b>30,404</b>	
<i>+/- between reporting periods</i>	<i>(967)</i>	<i>961</i>	<i>3,791</i>	<i>6,503</i>	<i>2,057</i>	<i>3,338</i>	
<i>% chg. between reporting periods</i>	<i>-4.8%</i>	<i>5.0%</i>	<i>18.6%</i>	<i>27.0%</i>	<i>6.7%</i>	<i>-9.9%</i>	

Source: (1) 2014-19 data from NAIC

(2) 2020, 2021 and April 2022 data from North Dakota Department of Human Services

### North Dakota Medicaid Eligibles, 2014-18\*

	2014	2016	2017	2018
Medicaid	83,157	86,183	92,823	89,678
+/- between reporting periods		3,026	6,640	(3,145)
% chg. between reporting periods		3.6%	7.7%	-3.4%

\*2015 data was unavailable

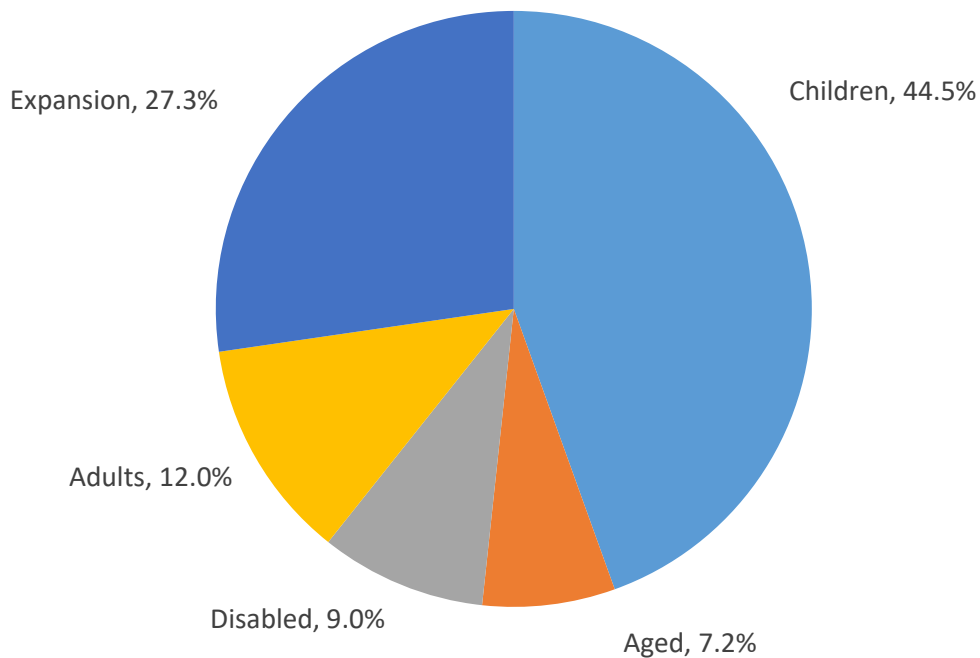
Source: North Dakota Department of Human Services

### Enrollment in North Dakota Medicaid by Eligibility Category, 2023

	Enrollment	% of Total
Children	58,119	44.5%
Over age 65 (Aged)	9,410	7.2%
Disabled	11,787	9.0%
Adults	15,692	12.0%
Expansion	35,595	27.0%
<b>Total</b>	<b>130,603</b>	<b>100.0%</b>

Source: North Dakota Dept. of Human Services, HMA

### North Dakota Medicaid Enrollment Share by Eligibility Category, 2023



Source: North Dakota Dept. of Human Services

## 4. RFP DEVELOPMENTS AND ANALYSIS

In June 2021, the state announced its intent to award the state’s Medicaid expansion managed care contract to Blue Cross Blue Shield of North Dakota. The contract is for three years with up to two one-year renewals, and began on January 1, 2022. Current incumbent Sanford Health Plan serves approximately 26,000 expansion members.

The state released request for proposals (RFP) in May 2023 for a Medicaid Enterprise Technical Systems Integrator to modernize existing integration platforms, implement modern integration, and identify and access management capabilities. Awards will be announced March 2024. The contract is set to begin on April 8, 2024.

North Dakota Medicaid RFP Calendar		
Contract	Key Deadlines	# of Beneficiaries
Expansion Population	RFP Released: October 20, 2020 Proposals Due: December 23, 2020 Awarded: June 7, 2021 Implementation: January 1, 2022	25,841 <sup>(1)</sup>
(1) As of March 2021 Source: GA Dept. of Community Health, HMA		

## 5. MEDICAID FEE FOR SERVICE VS. MANAGED CARE PENETRATION

Total Medicaid enrollment in North Dakota was 130,665 in 2022. About 25.8% of Medicaid beneficiaries were enrolled in a managed care plan. The remainder are in fee-for-service Medicaid. Total Medicaid expenditures were \$1.5 billion in 2022, with about 27.9% through managed care and the rest through fee-for-service.

North Dakota Expenditures and Enrollment for Total Medicaid vs. Medicaid Managed Care, 2014-22						
Year	Total Medicaid Expenditures	Medicaid Managed Care Expenditures <sup>(1)</sup>	Medicaid Managed Care Expenditures as % of Total	Total Medicaid/CHIP Enrollment	Medicaid MCO Enrollment	Medicaid MCO Enrollment as % of Total
2022	\$1,524,148,076	\$425,251,576	27.9%	130,665	33,742	25.8%
2021	\$1,316,004,230	\$355,753,135	27.0%	118,168	30,622	25.9%
2020	\$1,274,342,537	\$289,884,556	22.7%	107,199	25,841	24.1%
2019	\$1,163,970,291	\$273,150,603	23.5%	89,466	19,367	21.6%
2018	\$1,222,239,306	\$306,383,887	25.1%	91,072	19,367	21.3%
2017	\$312,838,241	\$77,657,461	24.8%	93,983	20,334	21.6%
2016	\$281,512,456	\$88,039,406	31.3%	83,149	19,933	24.0%
2015	\$533,646,033	\$231,709,230	43.4%	89,243	18,684	20.9%
2014	\$401,983,986	\$5,844,738	1.5%	86,220	16,580	19.2%

(1) Includes evaluation and management, vaccine codes, Community First Choice, and preventive services Grade A or B, ACIP vaccines and their administration, Prepaid Ambulatory Health Plans, and Prepaid Inpatient Health Plans.

Sources: CMS64 for expenditures. CMS for total Medicaid/CHIP enrollment. States, NAIC for Medicaid managed care enrollment.

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## 6. SPECIAL NEEDS PLANS

There were 223 Special Needs Plan members in North Dakota as of March 2023.

North Dakota SNP Enrollment by Plan, March 2023

Plan	Total SNPs	DSNPs	CSNPs	ISNPs	Share
Good Samaritan	223	0	0	223	100%
<b>Total, 1 Plan</b>	<b>223</b>	<b>0</b>	<b>0</b>	<b>223</b>	<b>100%</b>

*Source: CMS, HMA*

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