

Oklahoma

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1. MANAGED MEDICAID OPPORTUNITY ASSESSMENT (UPDATED 10-3-23)

Oklahoma announced on June 8, 2023, that it had awarded SoonerSelect Medicaid managed care contracts to Centene/Oklahoma Complete Health, CVS/Aetna, and Humana, as part of the state’s transition from fee-for-service Medicaid to managed care. Centene also won the children’s specialty program contract. Implementation will begin April 2024, with an initial term through June 30, 2025, with five annual renewal options. Plans will provide physical health, behavioral health, and pharmacy services to traditional Medicaid and expansion members, but not the aged, blind, and disabled population. In October 2023, Oklahoma received federal approval for a 1915(b) waiver to facilitate the transition to SoonerSelect. Oklahoma also issued a separate RFP for a Medicaid dental manager plan, on September 1, 2022, with awards going to DentaQuest and LIBERTY Dental for coverage effective February 1, 2024.

Oklahoma currently has a total of more than 1.3 million Medicaid members served by four programs. The majority are in SoonerCare Choice, a PCCM program. Other programs include SoonerCare Traditional (Medicaid fee-for-service) and SoonerPlan (a limited benefit family planning program), and Insure Oklahoma (a premium-assistance program for low-income people whose employers offer health insurance).

HMA Managed Medicaid Opportunity Assessment for Oklahoma	
Positive Metrics	Strong Indicators
<ul style="list-style-type: none"> Enrollment in SoonerSelect plans is expected to top 1.3 million. 	<ul style="list-style-type: none"> Oklahoma will implement Medicaid managed care contracts for medical and children’s specialty plans in April 2024. The state will implement Medicaid dental plans in February 2024. Federal funding for Insure Oklahoma, the state’s premium assistance program helping businesses and employees afford health coverage, was extended through 2023.
Negative Metrics	Weak Indicators
<ul style="list-style-type: none"> Up to 300,000 SoonerCare enrollees are projected to lose access to care due to 2023 unwinding processes 	<ul style="list-style-type: none"> Oklahoma cancelled its SoonerCare+ Medicaid managed care program for the ABD population.
<p>Source: HMA</p>	

2. MEDICAID FINANCIALS

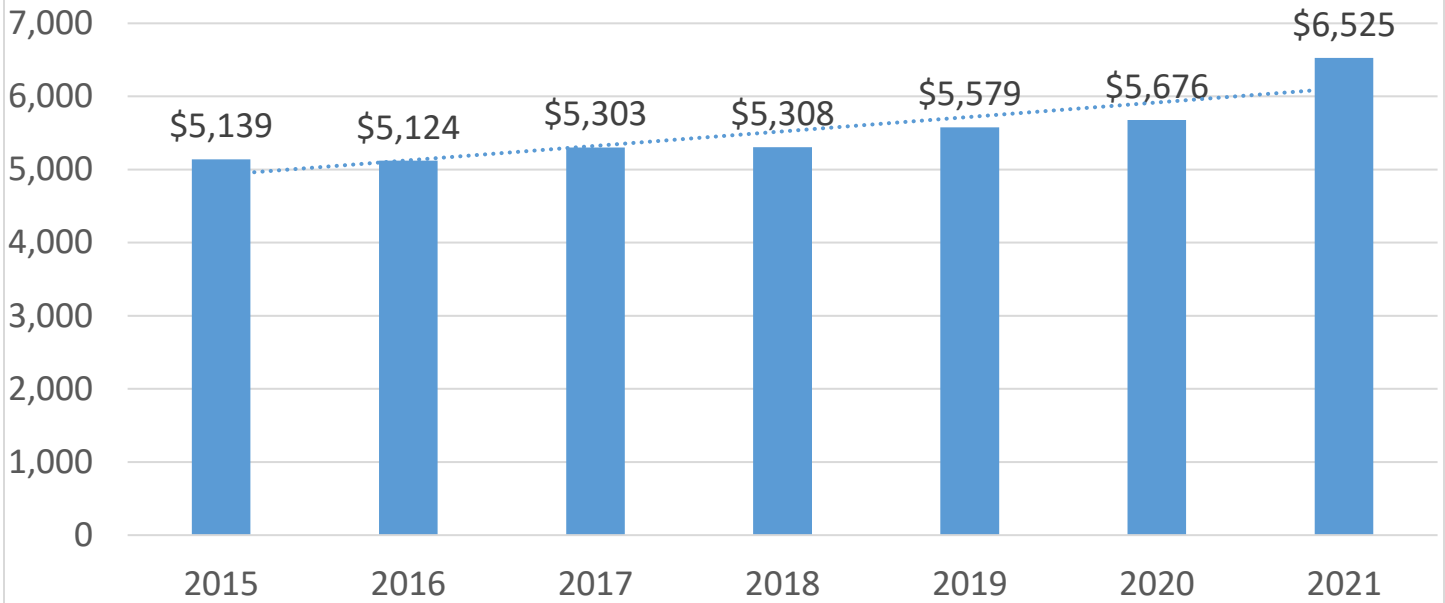
Oklahoma Medicaid expenditures passed \$6.5 billion in fiscal 2021 ended September 30, a 15% increase from the year prior. Aged, blind, and disabled members accounted for 47.1% of the total.

Oklahoma Medicaid Expenditures by Eligibility Category (in 000s), Fiscal Years 2018-21, Ended September 30				
Plan Name	2018	2019	2020	2021
Aged/Blind/Disabled	\$2,451,528	\$2,525,866	\$2,675,662	\$2,721,195
+/- between reporting periods	NA	74,338	149,796	45,533
% chg. Between reporting periods		3.0%	5.9%	1.7%
% of total	46.2%	45.3%	47.1%	41.7%
Children/Parents	\$1,884,480	\$1,951,675	\$1,800,589	\$1,794,643
+/- between reporting periods	NA	67,195	(151,086)	(5,946)
% chg. Between reporting periods		3.6%	-7.7%	-0.3%
% of total	35.5%	35.0%	31.7%	27.5%
Oklahoma Cares	\$12,594	\$14,803	\$14,005	\$15,658
+/- between reporting periods	NA	2,209	(798)	1,653
% chg. Between reporting periods		17.5%	-5.4%	11.8%
% of total	0.2%	0.3%	0.2%	0.2%
Family Planning (SoonerPlan)	\$3,334	\$3,049	\$2,500	\$2,748
+/- between reporting periods	NA	(285)	(549)	248
% chg. Between reporting periods		-8.5%	-18.0%	9.9%
% of total	0.1%	0.1%	0.0%	0.0%
TEFRA	\$7,639	\$9,397	\$12,136	\$15,220
+/- between reporting periods	NA	1,758	2,739	3,084
% chg. Between reporting periods		23.0%	29.1%	25.4%
% of total	0.1%	0.2%	0.2%	0.2%
Other⁽¹⁾	\$139,077	\$242,959	\$353,369	\$627,902
+/- between reporting periods	NA	103,882	110,410	274,533
% chg. Between reporting periods		74.7%	45.4%	77.7%
% of total	2.6%	4.4%	6.2%	9.6%
Non-Member Specific Payments	\$809,474	\$830,910	\$817,772	\$1,347,863
+/- between reporting periods	NA	21,436	(13,138)	530,091
% chg. Between reporting periods		2.6%	-1.6%	64.8%
% of total	15.2%	14.9%	14.4%	20.7%
Total	\$5,308,126	\$5,578,659	\$5,676,033	\$6,525,229
+/- between reporting periods	NA	270,533	97,374	849,196
% chg. Between reporting periods		5.1%	1.7%	15.0%

(1) Other total includes other eligibility categories (Refugees, Phenylketonuria, Qualifying Individual Group One, Service Limited Medicare Beneficiaries; Developmental Disabilities Services Division; Soon-to-be-Sooners; and Tuberculosis members) and Insure Oklahoma

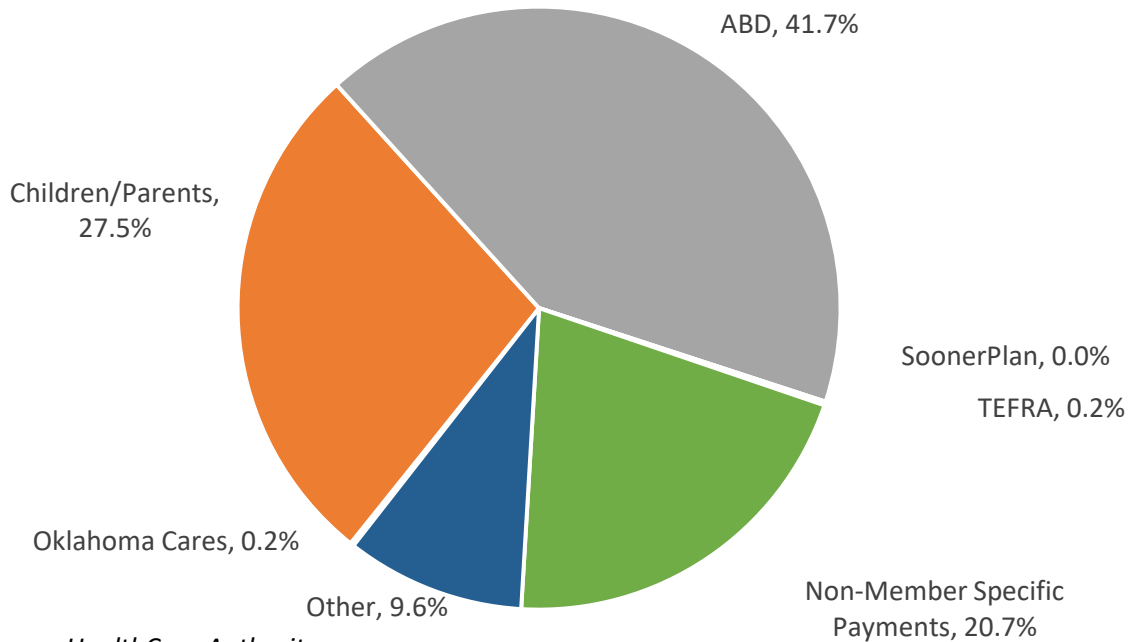
Source: Oklahoma Health Care Authority, HMA

Oklahoma Medicaid Expenditures,
Fiscal Years 2015-21, Ended September 30 (\$ in millions)



Source: Oklahoma HealthCare Authority

Oklahoma Medicaid Expenditures by Eligibility Category,
Fiscal Year 2021, Ended September 30



Source: Oklahoma HealthCare Authority

3. RFP DEVELOPMENTS AND ANALYSIS (UPDATED 10-3-23)

Oklahoma announced on June 8, 2023, that it had awarded SoonerSelect Medicaid managed care contracts to Centene/Oklahoma Complete Health, CVS/Aetna, and Humana. Centene also won the children's specialty program contract. Implementation will begin April 2024, with an initial term through June 30, 2025, plus five annual renewal options. Another bidder was provider-owned Equity Group Advancing Access and Services, which challenged the award in a lawsuit dismissed by the Oklahoma Supreme Court in March 2023. In October 2023, Oklahoma received federal approval for a 1915(b) waiver to facilitate the transition to SoonerSelect.

Oklahoma also issued a separate RFP for a Medicaid dental manager plan, on September 1, 2022. The contracts will run through June 30, 2025, with five optional one-year extensions. Awards went to DentaQuest and Liberty Dental Plan of Oklahoma, and implementation begins February 1, 2024.

The Oklahoma Supreme Court had previously struck down the state's planned transition to Medicaid managed care in June 2021, ruling that the Governor Kevin Stitt lacks the authority to implement the program without legislative approval. At the time, Oklahoma had awarded SoonerSelect Medicaid managed care contracts to Blue Cross Blue Shield of Oklahoma, Humana, Centene/Oklahoma Complete Health, and UnitedHealthcare. Other bidders had included CareSource/Healthcare Highways and Molina Healthcare.

In June 2017, Oklahoma canceled a procurement for SoonerHealth+, the state's planned Medicaid managed care program for the aged, blind, and disabled population due to a lack of funding. Start-up costs for SoonerCare+ were projected at more than \$100 million over the first several years of the program, and a request for \$52 million in near-term funding needed to move ahead with the RFP was denied by legislators.

Oklahoma Medicaid Managed Care RFP Calendar		
Contract	Key Dates	# of Beneficiaries
SoonerSelect Medicaid Managed Care	RFP Issued: November 10, 2022 Proposals Due: February 8, 2023 Implementation: April 2024	223,624
SoonerSelect Plan Children's Specialty Plan	RFP Issued: November 10, 2022 Proposals Due: February 8, 2023 Implementation: April 2024	4,476
SoonerSelect Dental Pre-paid Ambulatory Health Plan	RFP Issued: September 1, 2022 Proposals Due: October 31, 2022 Implementation: February 2024	919,000

Source: Oklahoma Health Care Authority, HMA

4. MEDICAID ENROLLMENT UPDATE

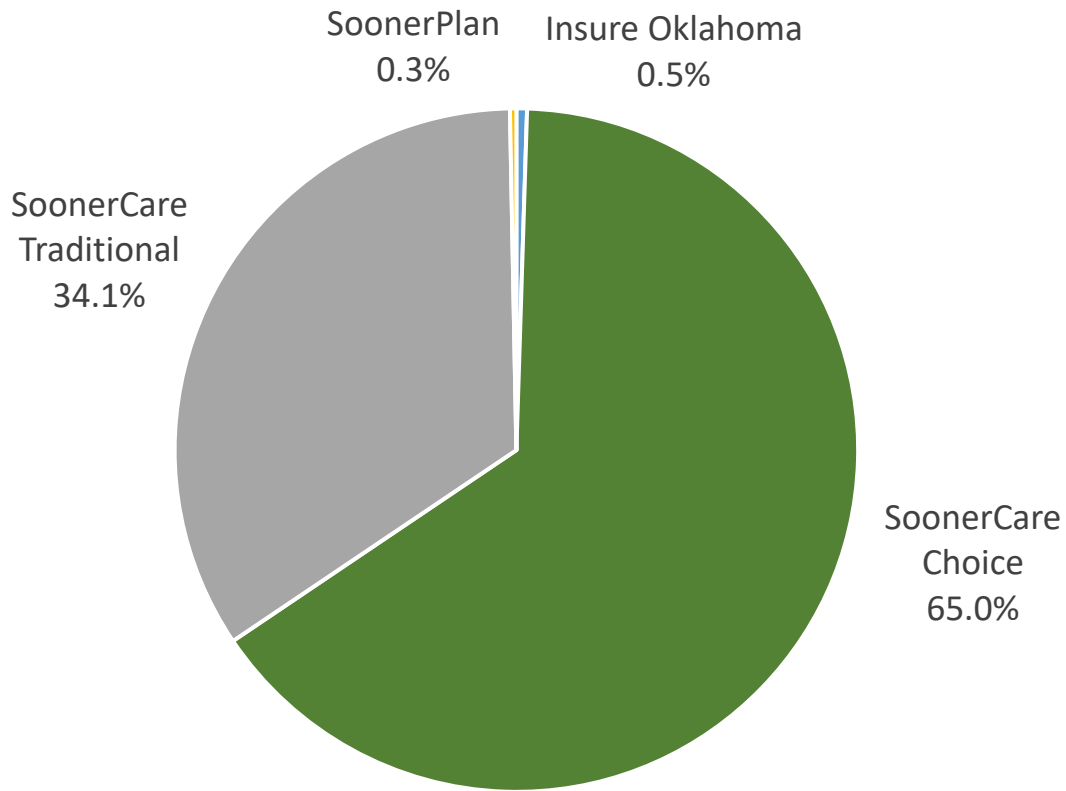
Oklahoma had 1.3 million Medicaid members in July 2023, a 1.7% decrease compared to year-end 2022, after increasing 13.6% in 2022, 22% in 2021 and 21.6% in 2020.

Oklahoma Medicaid Enrollment by Program, 2011-22, July 2023				
Plan	2020	2021	2022	Jul-23
Insure Oklahoma (Premium Assistance)¹	34,143	10,576	9,873	7,235
<i>+/- between reporting periods</i>	16,311	(23,567)	(703)	(2,638)
<i>% chg. between reporting periods</i>	91.5%	-69.0%	-6.6%	-26.7%
<i>% of total</i>	3.5%	0.9%	0.7%	0.5%
SoonerCare Choice (PCCM)	620,452	775,077	865,431	861,464
<i>+/- between reporting periods</i>	99,792	154,625	90,354	(3,967)
<i>% chg. between reporting periods</i>	19.2%	24.9%	11.7%	-0.5%
<i>% of total</i>	63.8%	65.3%	64.2%	65.0%
SoonerCare Traditional (FFS)	276,157	390,014	466,124	452,125
<i>+/- between reporting periods</i>	41,594	113,857	76,110	(13,999)
<i>% chg. between reporting periods</i>	17.7%	41.2%	19.5%	-3.0%
<i>% of total</i>	28.4%	32.9%	34.6%	34.1%
SoonerPlan (Family Planning)	41,614	10,491	6,202	4,251
<i>+/- between reporting periods</i>	14,921	(31,123)	(4,289)	(1,951)
<i>% chg. between reporting periods</i>	55.9%	-74.8%	-40.9%	-31.5%
<i>% of total</i>	4.3%	0.9%	0.5%	0.3%
Total SoonerCare, Insure OK	972,366	1,186,158	1,347,630	1,325,075
<i>+/- between reporting periods</i>	172,618	213,792	161,472	(22,555)
<i>% chg. between reporting periods</i>	21.6%	22.0%	13.6%	-1.7%

1) Data from June 2022

Source: Oklahoma HealthCare Authority

Oklahoma Medicaid Enrollment by Program, July 2023



Source: OHCA, HMA

5. MEDICAID FEE FOR SERVICE VS. MANAGED CARE PENETRATION

Total Medicaid enrollment in Oklahoma was 1,130,652 in 2021. Oklahoma does not have a Medicaid managed care program so all enrollees are in fee-for-service. Total Medicaid expenditures in Oklahoma were \$5.3 billion in 2021.

Oklahoma Expenditures and Enrollment for Total Medicaid vs. Medicaid Managed Care, 2014-21

Year	Total Medicaid Expenditures	Medicaid Managed Care Expenditures ⁽¹⁾	Medicaid Managed Care Expenditures as % of Total	Total Medicaid/CHIP Enrollment	Medicaid MCO Enrollment	Medicaid MCO Enrollment as % of Total
2021	\$5,333,355,495	\$0	NA	1,130,652	NA	NA
2020	\$4,971,314,398	\$44,105,479	0.9%	863,285	NA	NA
2019	\$4,760,177,632	\$55,399,613	1.2%	713,247	NA	NA
2018	\$4,433,479,661	\$53,968,536	1.2%	774,952	NA	NA
2017	\$4,630,014,393	\$59,195,653	1.3%	780,488	NA	NA
2016	\$4,460,334,118	\$57,395,260	1.3%	803,971	NA	NA
2015	\$4,703,038,531	\$39,913,998	0.8%	803,914	NA	NA
2014	\$4,666,284,967	\$108,747,072	2.3%	808,807	NA	NA

(1) Includes evaluation and management, vaccine codes, Community First Choice, and preventive services Grade A or B, ACIP vaccines and their administration, Prepaid Ambulatory Health Plans, and Prepaid Inpatient Health Plans.

Sources: CMS64 for expenditures. CMS for total Medicaid/CHIP enrollment. States, NAIC for Medicaid managed care enrollment.

6. SNPs AND DUAL ELIGIBLES

Oklahoma had 51,856 Special Needs Plan members as of March 2023.

Oklahoma SNP Enrollment by Plan, March 2023

Plan	Total SNPs	DSNPs	CSNPs	ISNPs	Share
UnitedHealthcare	32,904	32,676		228	63.5%
Humana	15,431	11,714	3,717		29.8%
Global Health	2,654	114	2,540		5.1%
Centene	602	602			1.2%
American Health Plan	254			254	0.5%
BCBS OK	11	11			0.0%
Total, 5 Plans	51,856	45,117	6,257	482	100%

Source: CMS, HMA