

Florida

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1. MANAGED CARE OPPORTUNITY ASSESSMENT (UPDATED 12-13-24)

Florida operates significant portion of its Medicaid program through a comprehensive Section 1115 demonstration (effective through June 2030). The state's traditional Managed Medical Assistance (MMA) plans cover acute care and comprehensive plans cover both acute and long-term care. Specialty plans cover child welfare, HIV/AIDS, and serious mental illness.

The Florida Agency for Health Care Administration (AHCA) released its Statewide Medicaid Managed Care Program (SMMC) Invitation to Negotiate (ITN) in April 2023, for the MMA program and for its Managed Long-term Care program. Under the new procurement, specialty plans were awarded to a comprehensive or MMA plan, rather than separately as they had been previously. The procurement encompasses more than 3.4 million Medicaid beneficiaries and is valued at \$120 billion to \$150 billion over five years through December 31, 2030.

In April 2024, the state awarded contracts to five incumbent plans: Florida Community Care, Humana, Elevance/Simply Healthcare Plans, South Florida Community Care Network/Community Care Plan, and Centene/Sunshine State Health Plan. Seven plans subsequently submitted formal protests to the Medicaid managed care awards: Aetna, AmeriHealth Caritas, Florida Community Care, ImagineCare – a joint venture between CareSource and Spark Pediatrics – Molina Healthcare, Sentara Care Alliance, and UnitedHealthcare. As a result of protests, in July 2024 Florida revised its contract awards to include contracts to CVS/Aetna, Molina Healthcare, and UnitedHealthcare. The state also revised awards for Florida Community Care and South Florida Community Care Network/Community Care Plan. See Section 3 for more details.

AmeriHealth Caritas, Sentara Care Alliance and ImagineCare did not secure contracts in the revised awards announced in July. These three plans also challenged the state's July revision to Medicaid contract awards in administrative court, but the plans have since dropped their protests.

Contracts are scheduled to be implemented in 2025 and run through December 31, 2030. Current contracts are effective through December 31, 2024.

In November 2024, Florida released an ITN for its Children's Medical Services (CMS) program, which provides SMMC and Children's Health Insurance Program (CHIP) services to about 88,000 children. The state intends to make a single statewide award in March 2025, and the contract will run from the date of execution through December 31, 2030. The incumbent is Centene/Sunshine Health.

The state enacted legislation in June 2023 to pilot Medicaid managed care for individuals with developmental disabilities in seven counties: Miami-Dade, Monroe, Hardee, Highlands, Hillsborough, Manatee, and Polk counties. Florida subsequently released an ITN to transition fee-for-service home and community-based waiver services for individuals with intellectual and developmental disabilities (IDD) to a pilot program for long-term care plans participating in the SMMC program. In February 2024, the state announced its intent to award Florida Community Care with the six-year contract. Elevance/Simply Healthcare also responded to the ITN. The initial phase of the pilot program will enroll up to 600 individuals in SMMC regions D and I and will run from the execution date through September 30, 2030.

Florida also released an ITN for the Statewide Medicaid Prepaid Dental Program in October 2023. In June 2024, the state announced its intent to award contracts to incumbents Liberty Dental Plan of Florida and DentaQuest of Florida. Contracts will run from the execution date through December 31, 2030. Incumbent MCNA Dental and new bidder Avesis were not awarded contracts.

Hot Topics

In September 2024, Florida announced its intent to submit an amendment to CMS that will align its MMA Section 1115 demonstration program with changes resulting from the state's 2023-2024 procurement of Medicaid managed medical care and dental plans. The requested changes include expanding the Behavioral Health and Supportive Housing Assistance pilot program, enhancing the MMA enrollment process, and transitioning certain services from MMA to the dental program. These changes will allow all members of a family who are enrolled in Medicaid to receive services under a single plan that provides MMA, Long-Term Care, and specialty product benefits.

In March 2024, Florida submitted a request for a new Section 1115 demonstration program, titled the "Children's Health Insurance Program Eligibility Extension," to extend eligibility for the state's CHIP, called KidCare, to children in households with income up to 300 percent of the federal poverty level. In December 2024, CMS approved the demonstration; however, the state rejected the expansion due to a federal provision requiring states to provide 12 months of continuous coverage. Florida is planning to request a 30-day delay on the demonstration to allow for the incoming Trump administration to review the policies. Florida previously filed a lawsuit over the mandate, and then filed an appeal after the initial lawsuit was dismissed.

HMA Medicaid Program Snapshot for Florida

Managed Care Indicators

- Expansion status: Not Adopted
- Total Medicaid enrollment: Over 4.3 million as of September 2024
- Fully Capitated Managed Care: Yes
- Number of Managed Care Plans: 9 plans
- Managed care procurement: Competitive
- Total Medicaid Spending: \$34.2 billion in 2023

State Program Authorities

- Managed Care Delivered Statewide: Yes
- MCOs Operate Regionally
- MLTSS State: Yes
- IDD Under Managed Care: Yes
- Have Specialized MMC plans for Foster Care: Yes
- Bid Separate Foster Care Medicaid Contract: No
- Bid Separate MLTSS Contract: No
- Medicare Advantage Dual Eligible Special Needs Plan Type: FIDE-SNP and HIDE-DSNP

Florida Medicaid Managed Care Programs: Carved-In Chart

Program	Population	Dental	Behavioral	LTSS	Pharmacy	SUD	Notes
Statewide Medicaid Managed Care (SMMC)							
SMMC Managed Medical Assistance (MMA)	Traditional Medicaid (TANF, ABD, other low income families and children, and full-benefit dual eligible)	N	Y	Y	Y	Y	Provides nursing facility (NF) services for children under the age of 18 years. NF services for individuals over 18 years old, up to one-hundred twenty (120) days from the date of the most recent nursing facility admission under certain circumstances (enrollee is eligible for Institutional Care Program (ICP) Medicaid; and is not yet enrolled in the LTC program).
SMMC Long-Term Care (LTC)	Individuals aged 65 years or older; or those with disabilities aged between 18 years and 64 years	N	N	Y	N	N	Provides MLTSS, but the MMA plan provides behavioral/mental health services and pharmacy benefits.
SMMC MMA Specialty Plan	Specialty population including HIV/AIDS, Child Welfare (CW), Severe Mental Illness (SMI), and Children with Special Health Care Needs	N	Y	Y	Y	Y	Specialty plans have to provide the same services as MMA plans only to eligible recipients defined as a specialty population. See above for MMA. This would apply to all 4 specialty plans.
SMMC MMA Child Welfare - Specialty Plan	Medicaid recipients under the age of 21 who have an open case for child welfare services in the Department of Children and Families	N	Y	Y	Y	Y	Same services as MMA. Provides nursing facility (NF) services for children
SMMC MMA Children's Medical Services - Specialty Plan	Children who are Medicaid eligible and have special health care needs up to age 21 years old	N	Y	Y	Y	Y	Same services as MMA. Provides nursing facility (NF) services for children
SMMC MMA HIV/AIDS - Specialty Plan	Medicaid individuals diagnosed with Human Immunodeficiency Virus (HIV) or Acquired Immune Deficiency Syndrome (AIDS)	N	Y	Y	Y	Y	See MMA response for children and adults
SMMC MMA Severe Mental Illness (SMI) - Specialty Plan	Medicaid individuals that are at least six (6) years or older and diagnosed with a serious mental illness	N	Y	Y	Y	Y	See MMA response for children and adults

SMMC Dental	Medicaid recipients in managed care and all fully eligible fee-for-service individuals	Y	N	N	N	N	Separate Dental managed care plans
KidCare Program (CHIP)							
KidCare - FL Healthy Kids Subsidized	Children aged 5 years through 18 years who exceed the income eligibility threshold for Medicaid with a family income of between 133% - 200% of FPL	N	Y	Y	Y	Y	Skilled Nursing Facility Services are provided. Must meet Skilled Care criteria; Limited to 100 days per contract year
KidCare - FL Healthy Kids Full Pay	Children aged 5 years through 18 years with a family income of 200% FPL and over	N	Y	Y	Y	Y	Same medical benefits as FHK subsidized
KidCare - FL Healthy Kids Dental	Children aged 5 years through 18 years to both subsidized and full pay	Y	N	N	N	N	Separate FHK dental plans
KidCare - MediKids Subsidized	Children aged 1 year through 4 years with a family income of between 133% - 200% FPL	N	Y	Y	Y	Y	Receive medical benefits through MMA plans
KidCare - MediKids Full Pay	Children aged 1 year through 4 years with a family income of 200% FPL and over	N	Y	Y	Y	Y	Receive medical benefits through MMA plans
KidCare - MediKids Dental	Children aged 1 year through 4 years to both subsidized and full pay	Y	N	N	N	N	Receive dental benefits through Medicaid Dental plans
KidCare - Children's Medical Services (CMS) Health Plan	Birth through 18 years with special healthcare needs with a family income of between 133% - 200% of FPL	Y	Y	Y	Y	Y	CMS Health Plan contracted with Centene/WellCare of Florida, Inc. to provide managed care medical and dental services

2. MANAGED MEDICAID PLAN FINANCIALS

Average medical loss ratio among Managed Medical Assistance (MMA) Standard Medicaid managed care plans in Florida was 86% in 2023. Per member per month premiums averaged \$448.

(Note: Financial metrics and comparisons presented in this overview are based on health plan NAIC filings in the state. Measures like per member per month premiums and medical loss ratios may vary greatly by plan and by state depending on the mix of business (e.g., TANF, ABD, etc.), scope of the state's Medicaid benefit package, geographic variations in the cost of care, and other factors.)

Florida Medicaid Managed Care Plan Financials, 2023								
Plan	Publicly Traded	Enrollment	Member Months	PMPM	Premiums Earned (000)	Medical Costs (000)	Medical Costs After Reinsurance (000)	MLR ⁽¹⁾
Centene Corp./Sunshine Health/WellCare	Y	1,491,703	20,681,399	\$488.12	\$10,095,071	\$9,084,246	\$9,083,099	90.0%
CVS Health/Aetna Better Health	Y	162,657	2,305,939	\$438.11	\$1,010,246	\$859,063	\$859,035	85.0%
Elevance/Simply/Freedom	Y	624,378	8,901,383	\$405.73	\$3,611,553	\$3,120,580	\$3,120,580	86.4%
Florida True Health/Independence ⁽²⁾	N	98,522	1,399,356	\$346.29	\$484,590	\$411,867	\$411,867	85.0%
Humana Inc.	Y	654,370	9,186,743	\$436.14	\$4,006,721	\$3,399,856	\$3,399,856	84.9%
Molina Healthcare Inc.	Y	131,020	1,902,076	\$336.88	\$640,775	\$496,735	\$496,508	77.5%
UnitedHealth Group Inc.	Y	316,732	4,483,773	\$457.86	\$2,052,927	\$1,762,573	\$1,471,042	71.7%
Total		3,479,382	48,860,669	\$448.25	\$21,901,883	\$19,134,920	\$18,841,987	86.0%

(1) After reinsurance recoveries.

(2) A joint venture of AmeriHealth and Florida Blue

Source: S&P Global Market Intelligence, NAIC, HMA

3. RFP DEVELOPMENTS AND ANALYSIS

SMMC. In April 2023, AHCA released an Invitation to Negotiate (ITN) for its Statewide Medicaid Managed Care (SMMC) program, which includes the state's traditional MMA and Managed Long-term Care programs and covers 3.2 million Medicaid beneficiaries. As part of this procurement, the state consolidated the number of regions from eleven to nine. Among the changes under the new contracts, specialty plans were not awarded separately; instead, they were awarded to a comprehensive or MMA plan. Contracts are scheduled to run from 2025 through December 31, 2030.

The ITN identified several agency goals and areas of focus for this contract term, including improving maternal and child health outcomes, youth mental health, and home and community-based services. Voluntary recipients will be enrolled and have the choice of opting out of services. The MCOs are required to have community partnerships to provide services and supports in specified areas, including health-related social needs, birth outcomes, and mental health of children and adolescents.

The ITN also required bidders to address their experience with value-based purchasing (VBP) and evaluated the extent of a plan's attributed enrollees in higher level VBP arrangements. Under the new contracts, AHCA requires the managed care plans to develop and implement a VBP program and to use the Learning Action Network (LAN)'s alternative payment framework to categorize its VBP agreements with providers. The state also specifies a schedule for a minimum percentage of the MCO's payments to providers through VBP agreements.

In April 2024, AHCA awarded five of the eleven bidders contracts for the SMMC ITN. Florida received seven protests over the Medicaid managed care awards. Plans submitting protests were Aetna, AmeriHealth Caritas, Florida Community Care, ImagineCare, Molina Healthcare, Sentara Care Alliance, and UnitedHealthcare.

As a result of the protests, in July 2024, AHCA announced additional intents to award SMMC program contracts for three incumbent plans: CVS/Aetna, Molina Healthcare, and UnitedHealthcare. CVS/Aetna will serve regions D, E, and I; Molina will serve region I; and UnitedHealthcare will serve regions B, D, and I. Aetna and United will retain their current foothold, while Molina will serve Miami-Dade County and Monroe County, but no longer be in Region F.

The state also revised awards for Florida Community Care and South Florida Community Care Network/Community Care Plan. Under the revised awards, Florida Community Care will serve statewide in long-term care and as a comprehensive plan in Regions A, B, C, D, I. South Florida Community Care Network will serve regions E, F, G, H, and I as a Managed Medical Assistance Plus plan.

Previously awarded plans include Humana, Elevance/Simply Healthcare Plans, and Centene/Sunshine State Health Plan. (See below for a chart and map of bidders by regions.)

AmeriHealth Caritas, Sentara Care Alliance, and ImagineCare did not secure a contract in the revised awards. The three plans challenged the state's July and April Medicaid contract award decisions in administrative court, but ultimately dropped their protests.

In November 2024, Florida released an ITN for its Children's Medical Services (CMS) program, which provides SMMC and CHIP services to about 88,000 children. The state intends to make a single statewide award. Awards are anticipated on March 21, 2025. The contract term will begin the date of contract execution through December 31, 2030, with no renewal options.

The ITN requires respondents to outline innovative and evidence-based approaches in meeting goals under the Medicaid program, including improving mental health, promoting preventative health, enhancing care coordination; and utilizing a full array of services in the home to avoid institutional care. During the negotiation process, respondents may be provided an opportunity to recommend value added services, which are additional services provided that include new and innovative technologies relating to the telecommunication services sought under this solicitation. The current CMS program incumbent is Centene/Sunshine Health.

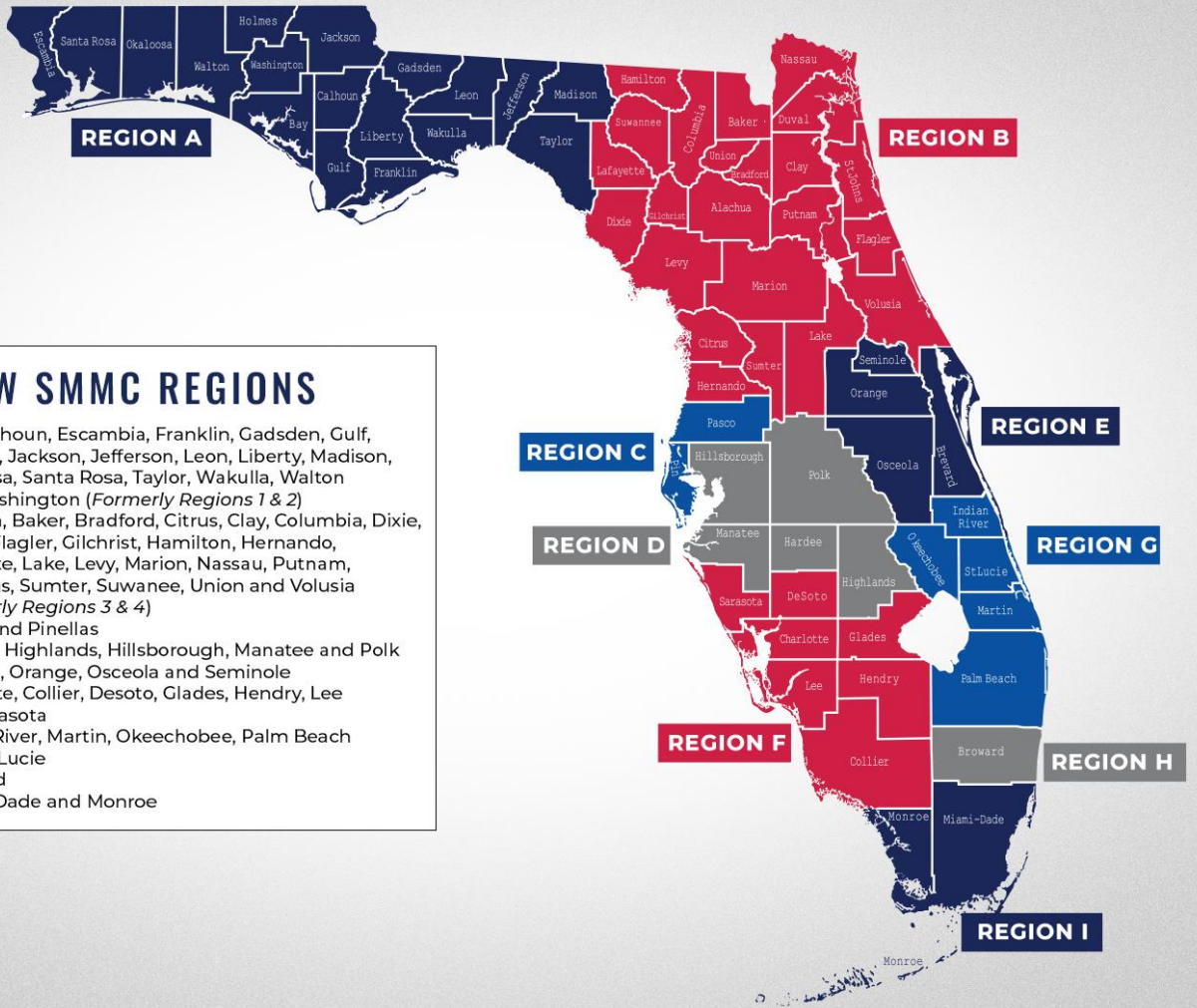
Florida Medicaid RFP Calendar		
Contract	Key Dates	# of Beneficiaries
Medicaid Managed Medical Assistance (MMA) and Long-Term Care (LTC)	ITN Release: April 11, 2023 Award: April 12, 2024 Contract Terms: 2025 to December 31, 2030	3.2 million
Florida Healthy Kids Medical Benefits	ITN Release: August 2018 Award: July 29, 2019 Contract Terms: January 2020 to December 31, 2024 (With four one-year renewal options)	208,000
Children's Medical Services Plan	RFI Released: June 2022 ITN: November 14, 2024 Proposals Due: December 23, 2024 Contract Terms: Date of execution to December 31, 2030	88,000
Florida Healthy Kids Dental Managed Care Plan	ITN Released: June 14, 2021 Award: January 2022 Contract Terms: July 1, 2022 to June 30, 2025	NA
Statewide Medicaid Prepaid Dental Program	ITN Released: October 6, 2023 Award: June 17, 2024 Contract Terms: 2024 to December 31, 2030	N/A
Comprehensive IDD Pilot Program	ITN Released: November 3, 2023 Award: January 31, 2024 Contract Terms: 2024 to September 30, 2030	22,000

Source: HMA, Florida Agency for Health Care Administration

SMMC ITN Awards by Bidder and Region – April and July 2024 Awards

Key	Original Award (April)	Settlement Award (July)								No Award
Bidder	Region A	Region B	Region C	Region D	Region E	Region F	Region G	Region H	Region I	
Aetna Better Health				Comprehensive+ HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI				Comprehensive+: HIV/AIDS SMI	
AmeriHealth Caritas Florida										
Florida Community Care	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Select Comprehensive	Select Comprehensive	Select Comprehensive	Select Comprehensive	Comprehensive+: HIV/AIDS SMI	
Humana Medical Plan	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	
ImagineCare										
Molina Healthcare of Florida									Comprehensive+: HIV/AIDS SMI	
Sentara Care Alliance										
Simply Healthcare Plans (Elevance)	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	Comprehensive+: HIV/AIDS SMI	
South Florida Community Care Network					Comprehensive ^[1] MMA Plus: SMI	Comprehensive MMA Plus: SMI	Comprehensive MMA Plus: SMI	Comprehensive MMA Plus: SMI	Comprehensive MMA Plus: SMI	
Sunshine State Health Plan (Centene)	Comprehensive+: HIV/AIDS SMI Child Welfare	Comprehensive+: HIV/AIDS SMI Child Welfare	Comprehensive+: HIV/AIDS SMI Child Welfare	Comprehensive+: HIV/AIDS SMI Child Welfare	Comprehensive+: HIV/AIDS SMI Child Welfare	Comprehensive+: HIV/AIDS SMI Child Welfare	Comprehensive+: HIV/AIDS SMI Child Welfare	Comprehensive+: HIV/AIDS SMI Child Welfare	Comprehensive+: HIV/AIDS SMI Child Welfare	
UnitedHealth-Care of Florida		Comprehensive+: HIV/AIDS SMI		Comprehensive+: HIV/AIDS SMI					Comprehensive+: HIV/AIDS SMI	

[1] The July awards changed South Florida Community Care Network from a Comprehensive Plus to an MMA Plus plan, which does not cover LTC services.



NEW SMMC REGIONS

- REGION A:** Bay, Calhoun, Escambia, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon, Liberty, Madison, Okaloosa, Santa Rosa, Taylor, Wakulla, Walton and Washington (*Formerly Regions 1 & 2*)
- REGION B:** Alachua, Baker, Bradford, Citrus, Clay, Columbia, Dixie, Duval, Flagler, Gilchrist, Hamilton, Hernando, Lafayette, Lake, Levy, Marion, Nassau, Putnam, St. Johns, Sumter, Suwannee, Union and Volusia (*Formerly Regions 3 & 4*)
- REGION C:** Pasco and Pinellas
- REGION D:** Hardee, Highlands, Hillsborough, Manatee and Polk
- REGION E:** Brevard, Orange, Osceola and Seminole
- REGION F:** Charlotte, Collier, DeSoto, Glades, Hendry, Lee and Sarasota
- REGION G:** Indian River, Martin, Okeechobee, Palm Beach and St. Lucie
- REGION H:** Broward
- REGION I:** Miami-Dade and Monroe



Source: Florida Agency for Health Care Administration

4. MANAGED CARE ENROLLMENT UPDATE

Medicaid managed care enrollment in Florida decreased 10.6% in August 2024, compared to year-end 2023, after decreasing 20.8% in 2023, increasing 11% in 2022, 11.3% in 2021, 18% in 2020 and decreasing 2.9% and 1.6% in 2019 and 2018, respectively.

Enrollment in Florida Managed Medicaid, 2014-23, August 2024

Plan Name	2020	2021	2022	2023	Aug-24
Total Florida⁽¹⁾	3,710,315	4,127,758	4,581,266	3,626,119	3,241,657
<i>+/- between reporting periods</i>	<i>566,970</i>	<i>417,443</i>	<i>453,508</i>	<i>(955,147)</i>	<i>(384,462)</i>
<i>% chg. between reporting periods</i>	<i>18.0%</i>	<i>11.3%</i>	<i>11.0%</i>	<i>-20.8%</i>	<i>-10.6%</i>

Totals by Program

Managed Medical Assistance (MMA)	3,275,185	3,673,119	4,080,381	3,180,124	2,831,841
Long-Term Care (SMMC LTC) ⁽¹⁾	117,618	122,659	126,621	136,608	142,236
Specialty Capitated (MMASC)	153,406	183,185	216,860	165,182	133,963
Child Welfare (MMACC)	37,828	39,330	41,844	42,598	41,656
Children's Medical Services (CMSMA)	74,018	86,877	96,934	92,968	88,950
FL Healthy Kids ⁽²⁾	169,878	145,247	145,247	145,247	145,247

(1) LTC isn't included in the total because these members are already counted in MMA

(2) Most recent FL Healthy Kids enrollment is from July 2023 and totals 119,603.

Source: Florida Agency for Health Care Administration, HMA

Enrollment in Florida Managed Care by Plan, 2014-23, August 2024

Plan Name	2020	2021	2022	2023	Aug-24
Anthem					
Amerigroup MMA	0	0	0	0	0
Better Health MMA ⁽¹⁾	0	0	0	0	0
Clear Health Alliance, Simply DBA MMASC ⁽¹⁾	11,592	12,790	14,003	11,142	8,471
Simply Healthcare Plan MMA ⁽⁷⁾⁽⁸⁾	513,926	654,782	793,895	609,641	542,708
Simply FL Healthy Kids ⁽²⁾	77,073	66,101	66,101	66,101	66,101
Elevance/Simply Healthcare Plans LTC ⁽³⁾	11,136	13,918	17,087	20,142	21,428
Total Anthem	602,591	733,673	873,999	686,884	617,280
<i>+/- between reporting periods</i>	<i>154,645</i>	<i>131,082</i>	<i>140,326</i>	<i>(187,115)</i>	<i>(69,604)</i>
<i>% chg. Between reporting periods</i>	<i>34.5%</i>	<i>21.8%</i>	<i>19.1%</i>	<i>-21.4%</i>	<i>-10.1%</i>
<i>% of total</i>	<i>17.0%</i>	<i>18.4%</i>	<i>19.7%</i>	<i>19.7%</i>	<i>19.9%</i>
Centene Total⁽⁴⁾					
<i>+/- between reporting periods</i>	<i>1,052,375</i>	<i>132,946</i>	<i>28,511</i>	<i>(363,804)</i>	<i>(141,071)</i>
<i>% chg. Between reporting periods</i>	<i>198.3%</i>	<i>8.4%</i>	<i>1.7%</i>	<i>-20.9%</i>	<i>-10.2%</i>
<i>% of total</i>	<i>44.7%</i>	<i>43.1%</i>	<i>39.3%</i>	<i>39.7%</i>	<i>40.0%</i>

Sunshine/Centene Total⁽⁴⁾	604,135	1,716,104	1,744,615	1,380,811	1,239,740
MMA	566,307	1,532,864	1,530,163	1,206,115	1,089,751
MMACC	37,828	39,330	41,844	42,598	41,656
MMASC		143,910	172,608	132,098	108,333
SMMC LTC ⁽³⁾	35,307	40,755	33,460	33,209	32,621
<i>+/- between reporting periods</i>	<i>73,352</i>	<i>1,111,969</i>	<i>28,511</i>	<i>(363,804)</i>	<i>(141,071)</i>
<i>% chg. Between reporting periods</i>	<i>13.8%</i>	<i>184.1%</i>	<i>1.7%</i>	<i>-20.9%</i>	<i>-10.2%</i>
<i>% of total</i>	<i>17.1%</i>	<i>43.1%</i>	<i>39.3%</i>	<i>39.7%</i>	<i>40.0%</i>
WellCare/StayWell Total⁽⁴⁾	979,023	0	0	0	0
MMA	860,588	0	0	0	0
MMASC	118,435	0	0	0	0
SMMC LTC ⁽³⁾	11,187	0	0	0	0
<i>+/- between reporting periods</i>	<i>136,044</i>	<i>(979,023)</i>			
<i>% chg. Between reporting periods</i>	<i>13.9%</i>	<i>-100.0%</i>			
<i>% of total</i>	<i>27.7%</i>	<i>0.0%</i>	<i>0.0%</i>	<i>0.0%</i>	<i>0.0%</i>
Humana					
MMA	567,046	669,453	798,824	621,215	549,128
SMMC LTC ⁽³⁾	28,135	29,403	31,003	30,997	31,635
Total Humana	567,046	669,453	798,824	621,215	549,128
<i>+/- between reporting periods</i>	<i>133,315</i>	<i>102,407</i>	<i>129,371</i>	<i>(177,609)</i>	<i>(72,087)</i>
<i>% chg. Between reporting periods</i>	<i>30.7%</i>	<i>18.1%</i>	<i>19.3%</i>	<i>-22.2%</i>	<i>-11.6%</i>
<i>% of total</i>	<i>16.0%</i>	<i>16.8%</i>	<i>18.0%</i>	<i>17.8%</i>	<i>17.7%</i>
AmeriHealth Caritas⁽⁵⁾					
MMA	96,576	110,705	127,173	99,251	85,907
Total Prestige Health Choice	96,576	110,705	127,173	99,251	85,907
<i>+/- between reporting periods</i>	<i>19,547</i>	<i>14,129</i>	<i>16,468</i>	<i>(27,922)</i>	<i>(13,344)</i>
<i>% chg. Between reporting periods</i>	<i>25.4%</i>	<i>14.6%</i>	<i>14.9%</i>	<i>-22.0%</i>	<i>-13.4%</i>
<i>% of total</i>	<i>2.7%</i>	<i>2.8%</i>	<i>2.9%</i>	<i>2.9%</i>	<i>2.8%</i>
Molina Healthcare					
Integral Quality Care	0	0	0	0	0
Molina MMA	108,492	123,109	144,234	109,758	96,675
Magellan Complete Care, LLC MMASC ⁽⁶⁾		26,485	30,249	21,942	17,159
SMMC LTC ⁽³⁾	3,116	4,116	4,400	4,374	4,634
Total Molina	108,492	149,594	174,483	131,700	113,834
<i>+/- between reporting periods</i>	<i>16,805</i>	<i>41,102</i>	<i>24,889</i>	<i>(42,783)</i>	<i>(17,866)</i>
<i>% chg. Between reporting periods</i>	<i>18.3%</i>	<i>37.9%</i>	<i>16.6%</i>	<i>-24.5%</i>	<i>-13.6%</i>
<i>% of total</i>	<i>3.1%</i>	<i>3.8%</i>	<i>3.9%</i>	<i>3.8%</i>	<i>3.7%</i>
UnitedHealthcare					
MMA	285,120	329,132	405,268	310,871	270,330

SMMC LTC ⁽³⁾	11,374	11,864	13,180	16,370	18,086
Total UnitedHealthcare	285,120	329,132	405,268	310,871	270,330
+/- between reporting periods	48,872	44,012	76,136	(94,397)	(40,541)
% chg. Between reporting periods	20.7%	15.4%	23.1%	-23.3%	-13.0%
% of total	8.1%	8.3%	11.4%	8.9%	8.7%
Children's Medical Services Network					
CMSMA	74,018	86,877	96,934	92,968	88,950
Total Children's Medical Services Network	74,018	86,877	96,934	92,968	88,950
+/- between reporting periods	14,144	12,859	10,057	(3,966)	(4,018)
% chg. Between reporting periods	23.6%	17.4%	11.6%	-4.1%	-4.3%
% of total	2.1%	2.2%	2.2%	2.7%	2.9%
CVS/Aetna Better Health					
MMA	130,969	161,732	203,013	158,798	140,197
Aetna FL Healthy Kids ⁽²⁾	80,927	68,975	68,975	68,975	68,975
SMMC LTC ⁽³⁾	4,178	4,632	5,065	5,999	7,118
Total CVS (Aetna/Coventry)	211,896	230,707	271,988	227,773	209,172
+/- between reporting periods	119,887	18,811	41,281	(44,215)	(18,601)
% chg. Between reporting periods	130.3%	8.9%	17.9%	-16.3%	-8.2%
% of total	6.0%	5.8%	6.1%	6.5%	6.8%
Community Care Plan					
MMA	48,543	54,418	61,734	47,201	39,902
FL Healthy Kids ⁽²⁾	11,878	10,171	10,171	10,171	10,171
Total Community Care Plan	60,421	64,589	71,905	57,372	50,073
+/- between reporting periods	22,499	4,168	7,316	(14,533)	(7,299)
% chg. Between reporting periods	59.3%	6.9%	11.3%	-20.2%	-12.7%
% of total	1.7%	1.6%	1.6%	1.6%	1.6%
Magellan Complete Care, LLC⁽⁶⁾					
MMASC	23,379	0	0	0	0
Total Magellan Complete Care	23,379	0	0	0	0
+/- between reporting periods	3,112	(23,379)	0	0	0
% chg. Between reporting periods	15.4%	-100.0%			
% of total	0.7%	0.0%	0.0%	0.0%	0.0%
Lighthouse Health Plan, LLC⁽⁷⁾					
MMA	39,348	0	0	0	0
Total Lighthouse Health Plan	39,348	0	0	0	0
+/- between reporting periods	9,327	(39,348)	0	0	0
% chg. Between reporting periods	31.1%	-100.0%			
% of total	1.1%	0.0%	0.0%	0.0%	0.0%
Florida Community Care					

MMA	10,312	13,303	16,077	17,274	17,243
SMMC LTC ⁽³⁾	13,185	17,971	22,426	25,517	26,714
Total Florida Community Care	10,312	13,303	16,077	17,274	17,243
+/- between reporting periods	3,357	2,991	2,774	1,197	(31)
% chg. Between reporting periods	48.3%	29.0%	20.9%	7.4%	-0.2%
% of total	0.3%	0.3%	0.4%	0.5%	0.6%
Miami Children's Health Plan⁽⁸⁾					
MMA	30,127	0	0		
Total Miami Children's Health Plan	30,127	0	0	0	0
+/- between reporting periods	13,605	(30,127)	0	0	0
% chg. Between reporting periods	82.3%	-100.0%			
% of total	0.9%	0.0%	0.0%	0.0%	0.0%
Best Care Assurance (Vivida Health)					
MMA	17,831	23,621	0		
Total Best Care Assurance (Vivida Health)	17,831	23,621	0	0	0
+/- between reporting periods	NA	NA	NA	NA	NA
% chg. Between reporting periods	NA	NA	NA	NA	NA
% of total	0.5%	0.6%	0.0%	0.0%	0.0%
Total Florida Plans					
Managed Medical Assistance (MMA)	3,275,185	3,673,119	4,080,381	3,180,124	2,831,841
Long-Term Care (SMMC LTC) ⁽³⁾	117,618	122,659	126,621	136,608	142,236
Specialty Capitated (MMASC)	153,406	183,185	216,860	165,182	133,963
Child Welfare (MMACC)	37,828	39,330	41,844	42,598	41,656
Children's Medical Services (CMSMA)	74,018	86,877	96,934	92,968	88,950
Sub-Total Managed Care	3,540,437	3,982,511	4,436,019	3,480,872	3,096,410
FL Healthy Kids ⁽²⁾	169,878	145,247	145,247	145,247	145,247
Total Florida⁽³⁾	3,710,315	4,127,758	4,581,266	3,626,119	3,241,657
+/- between reporting periods	566,970	417,443	453,508	(955,147)	(384,462)
% chg. Between reporting periods	18.0%	11.3%	11.0%	-20.8%	-10.6%

(1) Affiliates of Simply Healthcare, which was acquired by Anthem in 2014 .

(2) Most recent FL Healthy Kids enrollment is from July 2023 and totals 119,603. The most recent plan by plan breakdowns is from 2021.

(3) LTC members are excluded from totals because they are already counted in the MMA figures. Note, however, that LTC members are not required to select the same company for their MMA plan. Detail data is not available for how many members use different companies for the two products.

(4) Centene merged with WellCare on October 1, 2021.

(5) Previously Prestige Health, forty percent owned by Florida True Health, a subsidiary of Florida Blue and AmeriHealth Caritas.

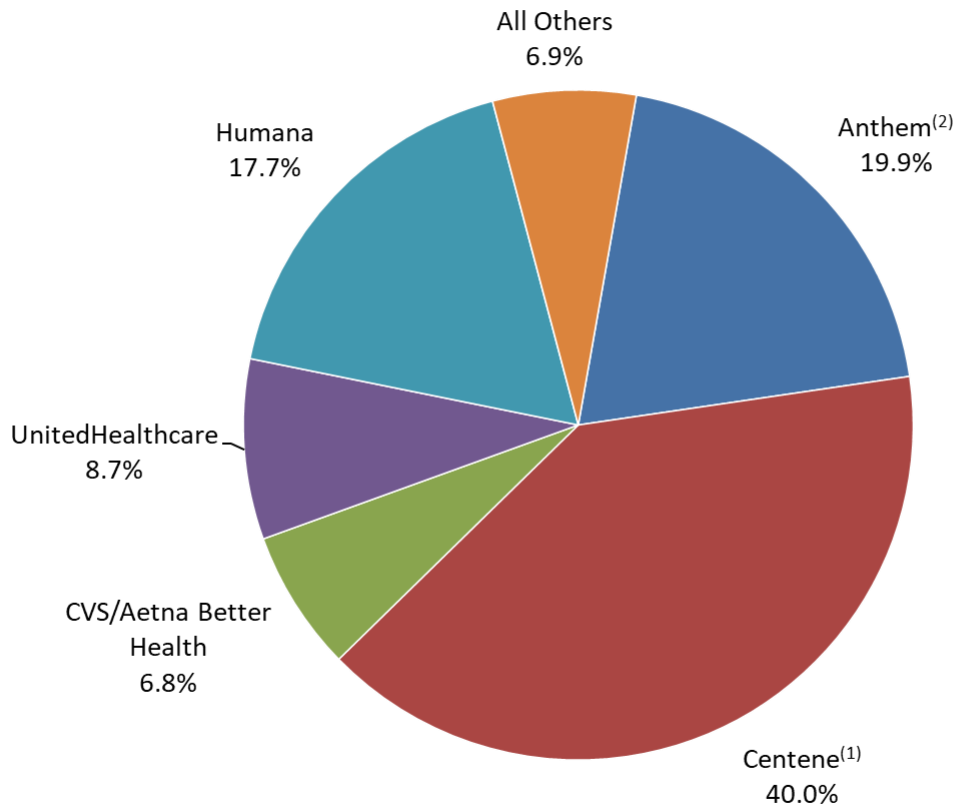
(6) Molina acquired Magellan Complete Care in January 2021

(7) Anthem/Simply Healthcare Plans acquired Lighthouse Health Plan in February 2021.

(8) Anthem/Simply Healthcare Plan acquired Miami Children's Health Plan in March 2021. Effective May 1, all members enrolled in Miami Children's Health Plan will be transferred to Simply Healthcare Plans.

Source: Florida Agency for Health Care Administration, HMA.

Florida Managed Medicaid Market Share by Total Enrollment, Top 5 Plans, August 2024



5. MEDICAID FEE FOR SERVICE VS. MANAGED CARE PENETRATION

Total Medicaid enrollment in Florida was 4.2 million in 2023. About 87.3% of Medicaid beneficiaries were enrolled in a managed care plan. Total Medicaid expenditures in Florida were \$34.2 billion in 2023, with 74.2% through managed care.

Florida Expenditures and Enrollment for Total Medicaid vs. Medicaid Managed Care, 2014-23

Year	Total Medicaid Expenditures	Medicaid Managed Care Expenditures ⁽¹⁾	Medicaid Managed Care Expenditures as % of Total	Total Medicaid/CHIP Enrollment	Medicaid MCO Enrollment	Medicaid MCO Enrollment as % of Total
2023	\$34,193,930,124	\$25,373,382,861	74.2%	4,155,117	3,626,119	87.3%
2022	\$32,739,839,525	\$24,386,737,500	74.5%	4,883,951	4,436,019	90.8%
2021	\$28,135,582,758	\$20,590,764,457	73.2%	4,507,461	4,127,758	91.6%
2020	\$25,287,463,190	\$17,722,725,786	70.1%	4,104,699	3,710,315	90.4%
2019	\$24,384,268,451	\$17,402,214,818	71.4%	3,613,005	3,143,345	87.0%
2018	\$22,893,250,365	\$16,255,754,423	71.0%	4,207,568	3,037,660	72.2%
2017	\$23,169,178,008	\$17,275,429,384	74.6%	4,297,880	3,112,207	72.4%
2016	\$21,689,957,388	\$15,706,906,241	72.4%	4,343,861	3,227,513	74.3%
2015	\$21,210,526,713	\$13,860,488,898	65.3%	3,585,392	3,252,942	90.7%
2014	\$20,071,046,616	\$7,427,021,920	37.0%	3,404,156	3,037,382	89.2%

(1) Includes evaluation and management, vaccine codes, Community First Choice, and preventive services Grade A or B, ACIP vaccines and their administration, Prepaid Ambulatory Health Plans, and Prepaid Inpatient Health Plans.

Sources: CMS64 for expenditures. CMS for total Medicaid/CHIP enrollment. States, NAIC for Medicaid managed care enrollment.

6. SNPs AND DUAL ELIGIBLES

Florida had 809,315 Special Needs Plan members as of March 2024. In 2024, the state contracted with 27 dual-eligible special needs plans (D-SNP) covering 600,000 members. Of these members, half are eligible for full Medicaid benefits.

AHCA released on May 15, 2023, a request for information (RFI) for the state's dual-eligible special needs plan (D-SNP) program. Florida is considering moving the responsibility for providing Medicaid services from the D-SNP contracts to the SMMC program. Enrollment into the SMMC program would be mandatory for the full benefit dual-eligibles. As a result, D-SNP contracts would become Coordination-Only D-SNPs and D-SNPs would no longer receive a capitation rate for their full dual members. Over 300,000 members would be shifted to the Medicaid managed care program. The RFI is seeking information on whether the state should continue with Highly Integrated and Fully Integrated D-SNP contracts or move to Coordination-Only contracts.

AHCA has not publicly released the responses to the RFI or announced a decision on whether to continue with Highly Integrated and Fully Integrated D-SNP contracts or move to Coordination-Only contracts.

Florida SNP Enrollment by Plan, March 2024

Plan	Total SNPs	DSNPs	CSNPs	ISNPs	Share
UnitedHealthcare ¹	258,677	240,044	13,124	5,509	32.0%
Humana	230,664	201,591	29,073		28.5%
Elevance/MMM Healthcare	156,014	77,445	77,793	776	19.3%
CVS/Aetna	62,957	62,957			7.8%
Centene	30,415	30,415			3.8%
CIGNA	23,636	23,636			2.9%
Devoted Healthcare	20,576	20,576			2.5%
Ultimate Health Plans	10,412	995	9,417		1.3%
BCBS FL	6,349	6,349			0.8%
Solis Health Plans	4,278	4,013	265		0.5%
Doctors Healthcare	2,792	2,754	38		0.3%
HPMP of Florida/ILS	1,062	13		1049	0.1%
Longevity Health Plan	793			793	0.1%
Prominence HealthFirst	281	281			0.0%
Align SeniorCare	138		16	122	0.0%
Gold Kidney	112		112		0.0%
Alignment Health Plan	103	79	24		0.0%
AmeriHealth	56	56			0.0%
Totals	809,315	671,204	129,862	8,249	100%

1. UnitedHealthcare ISNP enrollment includes members from New Jersey.

Source: CMS, HMA