Health Management Associates

WWW.HEALTHMANAGEMENT.COM

Albany, New York

Atlanta, Georgia

Austin, Texas

Boston, Massachusetts

Chicago, Illinois

Columbus, Ohio

Denver, Colorado

Harrisburg, Pennsylvania

Indianapolis, Indiana

Lansing, Michigan

New York, New York

Phoenix, Arizona

Portland, Oregon

Sacramento, California

San Antonio, Texas

San Francisco, California

Seattle, Washington

Southern California

Tallahassee, Florida

Washington, DC

HEALTH MANAGEMENT ASSOCIATES

Research and Consulting in the Fields of Health and Human Services Policy, Health Economics and Finance, Program Evaluation, Data Analysis, and Health System Restructuring.

CORPORATE OFFICE

120 North Washington Square, Suite 705, Lansing, MI 48933
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Website: healthmanagement.com

ABOUT HMA

Health Management Associates (HMA) is a leading independent national research and consulting firm in the healthcare industry. Founded in 1985, today we are more than 165 consultants strong and still growing. We help clients stay ahead of the curve in publicly funded healthcare by providing technical assistance, resources, decision support and expertise.

Some of the brightest minds in publicly funded healthcare. Working for you.

Our team comes from all sides of the publicly funded healthcare arena. Formerly, they excelled as:

- State Medicaid Directors, Mental Health Commissioners and Budget Officers
- CEO, COO, CFO and other Hospital, Health System and State-Based Health Insurance Marketplace Leaders
- Managed Care Executives
- Physician/Clinical leaders for Health Centers and Integrated Systems of Care - many still practice medicine
- Policy Advisors to Governors and other Elected Officials
- Senior officials from the Centers for Medicare & Medicaid Services (CMS) and the Office of Management & Budget (OMB)

WHAT WE DO

Health Management Associates has successfully tackled a wide variety of public healthcare projects, from developing complete healthcare delivery systems to translating complex data into useful insights. Whether your project has run into a snag in the final stages or hasn't even gotten off the ground, we can provide the expertise and guidance to help you make it a success.

We make publicly funded healthcare work better.

OUR AREAS OF EXPERTISE INCLUDE:

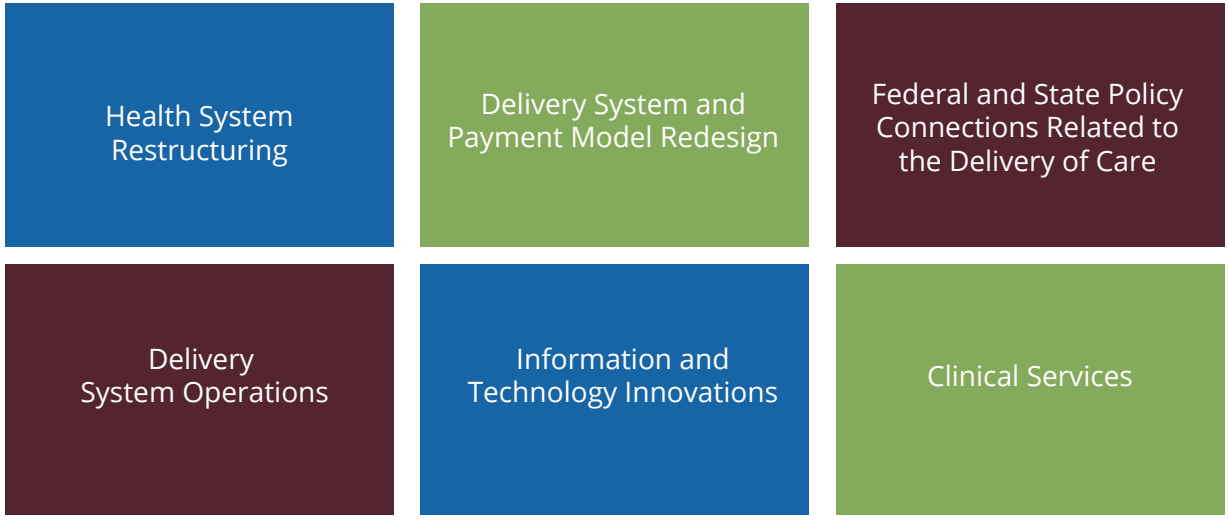
- Behavioral Health
- Clinical Services
- Community Strategies
- Correctional Health
- Data Analytics
- Government Programs and The Uninsured
- Healthcare Delivery Development and Redesign
- Healthcare IT Advisory Services
- Investment Services
- Long-Term Services and Supports
- Managed Care

ACCOUNTABLE CARE INSTITUTE

For over a decade, HMA has been leading the design, development, restructuring and implementation of integrated healthcare delivery systems with a concentration on vulnerable populations and the providers who care for them. We work with clients of all sizes to build responsive, locally-oriented, financially sustainable solutions that improve access and health outcomes.

Integrating systems for better outcomes.

To organize this work, we've created the Accountable Care Institute.
A multidisciplinary practice within HMA, the Accountable Care Institute is focused on six primary areas that have emerged as critical healthcare redesign components:



12
DOCTORS

3
CLINICAL PSYCHOLOGISTS

3
NURSE PRACTITIONERS

3
REGISTERED NURSES

1
MASTER OF SCIENCE IN NURSING

1
MENTAL HEALTH COUNSELOR

OUR CLINICAL SERVICES

HMA is fortunate to have on our senior staff a distinguished array of physicians, nurses, advanced practice nurses and behavioral health therapists. These Clinical Services staff members have all practiced direct patient care, and many continue to do so while working at HMA.

In addition, they have gained vast experience in former roles as:

- Health System Executives (CMO, CEO, COO)
- Medical and Behavioral Health Specialists
- Health Plan Medical Directors
- Advanced Practice Nurse Leaders
- Correctional Health Experts
- Directors of Academic Departments and Training Programs
- State Health and Medicaid Clinical Chiefs
- Clinician Members of Health System, Health Plan and Association Boards

Direct caregiver experience makes these colleagues indispensable to healthcare transformation.

HMA COMMUNITY STRATEGIES

Good health is about more than just good healthcare. It's a process that starts at the roots of our communities with basics like healthy food, clean air and water, safe housing and equitable treatment. HMA Community Strategies (HMACS) brings together the expertise and resources to assess needs, create a plan and deliver on-the-ground results.

WHO WE HELP:

- State and county departments of health and human services
- Health plans
- Community organizations
- Foundations
- Traditional healthcare entities like hospital systems and public clinics

HMACS AREAS OF EXPERTISE INCLUDE:

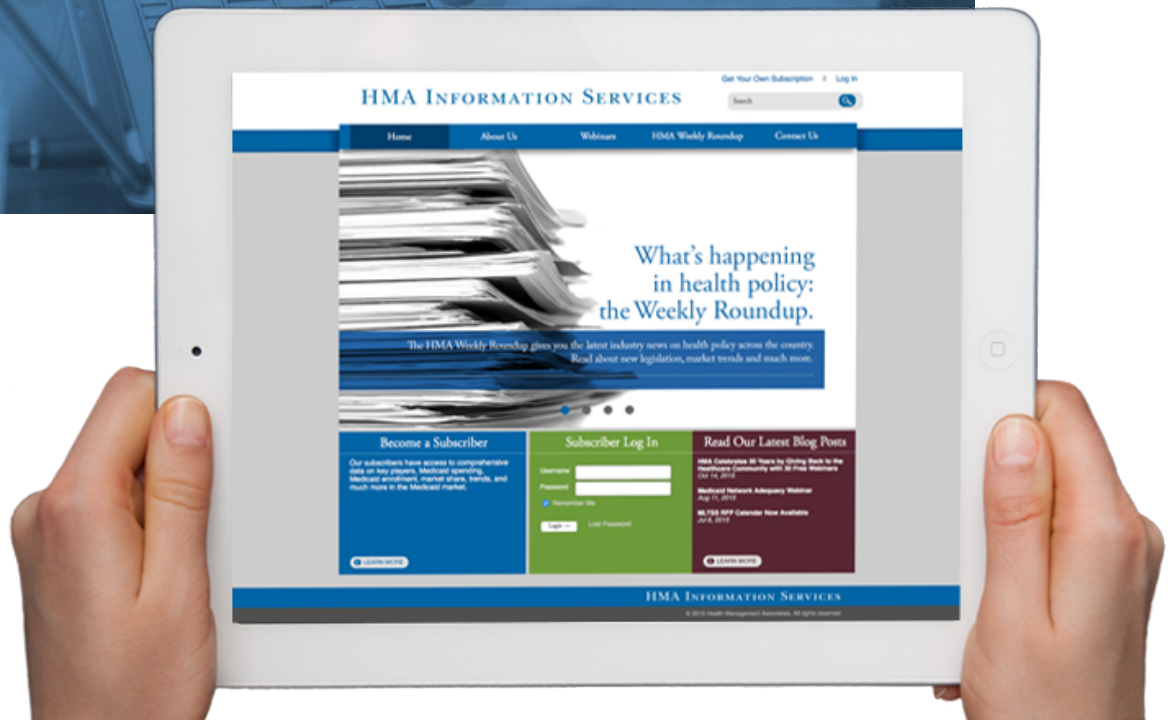
- Planning and developing policy for community health
  including linking community-based organizations and traditional healthcare entities to improve overall health
- Addressing healthcare disparities among the underserved
- Finding and creating housing solutions
- Developing programs for disconnected populations
- Addressing LGBT-specific issues

HMA INFORMATION SERVICES

A subscription to HMA Information Services is the ultimate reference tool for Medicaid information including:

- **State-by-state overviews**
- **The latest Medicaid managed care enrollment, market share, financial performance and utilization data**
- **Instant online access to ready-to-use charts, graphs and Excel files**
- **Up-to-date RFP calendars**
- **A comprehensive public documents database**
- **Daily News Roundup**

HMA Information Services is a subscription-based service that provides an unparalleled breadth and depth of Medicaid data that's important to you. HMA Information Services also includes a wide variety of public documents like state Medicaid RFPs, health plan responses, scoring sheets and model contracts. You can also enjoy free content like HMA Weekly Roundup and webinars covering a wide variety of topics.



WHO WE HELP

No matter where you are in the publicly funded healthcare space, we understand the challenges you face. Our national consulting team is more than 165 members strong. We have decades of uniquely varied expertise—from the government bodies that oversee healthcare to the health plans that pay for it and the providers who deliver it.

We've spent years as senior Medicaid officials, top-level advisors, C-level executives at hospitals, health systems and health plans and senior-level physicians. Our experience spans the industry and stretches across the nation.

But we all share an unshakable commitment to find creative but practical ways to help our clients improve healthcare. We're driven to find innovative solutions and new ways to make healthcare work better for payers, providers, patients and most importantly, for you.

What can we do for you?

Our depth and breadth of experience has helped an incredibly diverse range of healthcare industry leaders.

Better ways to tackle the biggest challenges.

We provide assistance to a wide variety of organizations, including:

- Health Systems
- Health Plans
- Federal, State, Local Government
- Healthcare Providers
- Foundations
- Investors and Investment Community
- Associations

HMA

HEALTH MANAGEMENT ASSOCIATES

DEVELOPING HEALTHCARE STRATEGIES THAT DELIVER BETTER OUTCOMES.

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