**HMA Information Services Fact Sheet**

HMA Information Services, a product of Health Management Associates, is an online database that describes the Medicaid programs in each state.  The focus is Medicaid managed care; however, we are expanding the product to include information about providers, vendors, program characteristics and other relevant information.  Basically, the database is a repository of information about each state’s Medicaid program, which we continue to build on as the programs evolve.

We’ve loaded data on all 50 states and DC, including every state with Medicaid managed care.  The site also has a Public Documents Library, which includes copies of Medicaid RFPs, responses, model contracts, scoring sheets, quality data, state Medicaid annual reports and a variety of other information.  Finally, there is a Daily News feed, which includes breaking news and HMA analysis on key industry developments.

Other examples of existing and newly added HMAIS content appear in the list below.  Finally, our pledge to subscribers is that if you don’t see what you need on the site, and it’s publicly available and within the scope of the HMAIS offering, we will do our best to get if for you.

1.       Medicaid financials broken down by plan.

a.      Premiums by plan

b.      Medical costs by plan

c.      MLR by plan

d.      PMPM by plan

e.      Expanded breakdowns on Medicaid medical and admin costs by plan

2.       Enrollment

a.      Current and historical Medicaid managed care enrollment

b.      Medicaid managed care by plan

c.      Managed LTC/ABD enrollment where available by plan

d.      Dual eligible enrollment where available by plan

e.      SNP enrollment by plan

3.       Opportunity Assessment

a.      HMA’s quick take on managed care opportunities in the market

b.      Overview of RFPs

4.       HMA Reports

a.      Medicaid managed care penetration by state

b.      Medicaid managed care spending

c.      Medicaid managed care value-based requirements by state

d.      MLR analysis, 200 plans

5.       Daily Breaking News

                a.     Daily Breaking News

                                i. Posted online and send via email to subscribers

                b.     Advance content from the HMA Weekly Roundup

                c.     State-by-state updates from HMA people in the field

                d.     Special alerts on RFPs, new market opportunities

6. Provider Data

a.      Medicaid bed days by acute care hospital

b.      SNF Medicaid utilization, bed days by facility

c.      FFS fee schedules, top CPT codes, leading states

d.      Medicaid DRG data by state (coming soon)

7.       Utilization Metrics by plan

a.      Bed days per 1000

b.      Physician office visits per 1000

c.      Average hospital length of stay

8.       Public Documents Library

              a.     Medicaid RFPs

              b.     Plan responses

              c.     Model Contracts

              d.     Scoring Sheets

9.       RFP Calendars

              a.     Medicaid managed care

              b.     MLTSS

              c.     Behavioral carve-outs

              d.     Dental

I hope to speak to you soon, and I’d be happy to demo the service for you and your team.

Regards,

Carl