

## South Dakota

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## 1. MEDICAID MANAGED CARE OPPORTUNITY ASSESSMENT

South Dakota shows no signs of moving to full-risk Medicaid managed care. Voters passed a constitutional amendment to expand Medicaid to 138% of poverty, a measure that would provide coverage to an estimated 400,000 adults.

South Dakota had over 136,000 Medicaid members as of June 2022, a 7.8% increase from June 2021. The majority reside in Minnehaha County (Sioux Falls) in the eastern part of the state and Pennington County (Rapid City) in the western part. About 80% are required to enroll in the state's Primary Care Case Management Program, including children, low-income families, pregnant women, and individuals with disabilities. The PCCM program is called PRIME (Provider and Recipient in Medicaid Efficiency Program). PRIME primary care providers are paid fee-for-service rates, but also receive a \$3 per member per month case management fee.

The South Dakota Health Home program, which was implemented in July 2013, served about 6,800 Medicaid members with chronic or behavioral health conditions in fiscal 2021, ended June 30. Services include care management and coordination, health promotion, transitional care, patient and family support, and referral to community and support services.

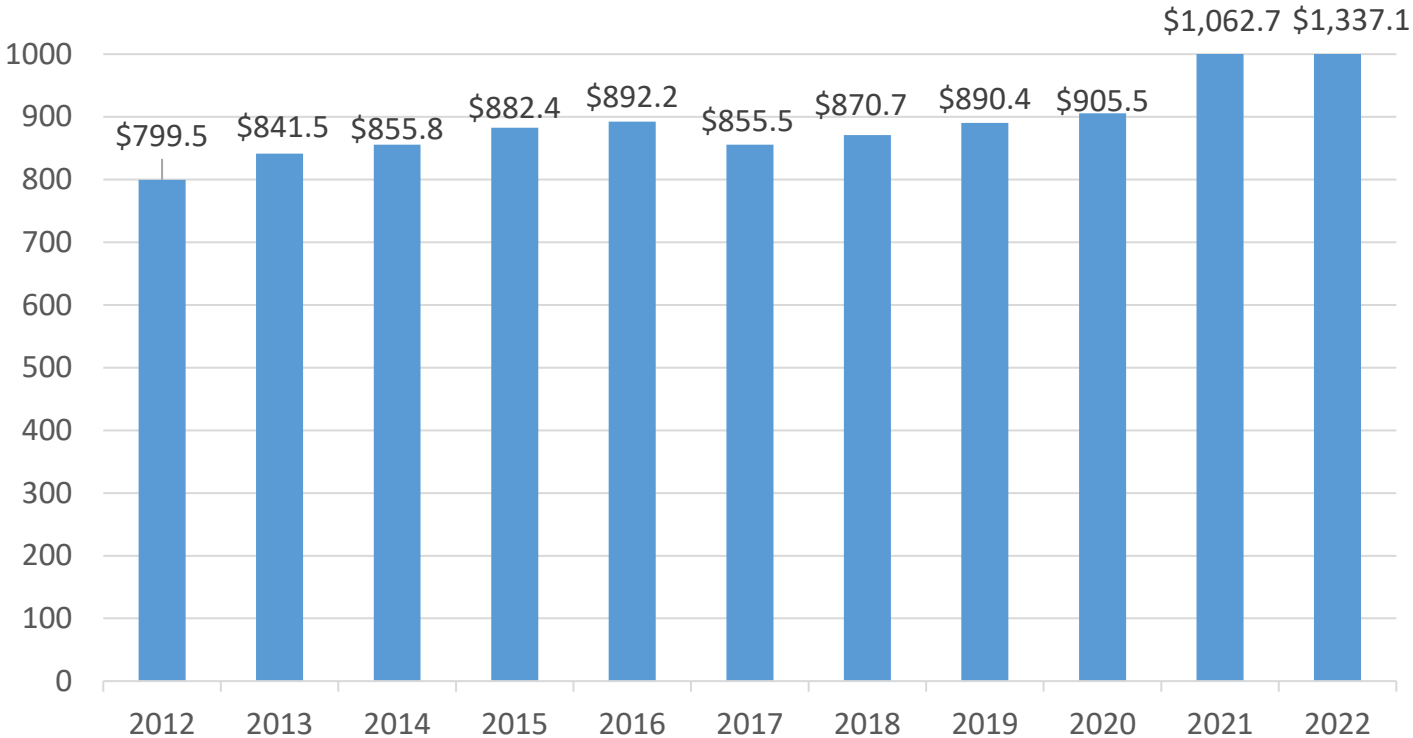
HMA Medicaid Managed Care Opportunity Assessment for South Dakota	
Positive Metrics	Strong Indicators
<ul style="list-style-type: none"><li>• South Dakota has 83% generic drug utilization.</li><li>• South Dakota Medicaid enrollment was up 7.8% as of June 2022</li></ul>	<ul style="list-style-type: none"><li>• About 80% of South Dakota's approximately 116,000 Medicaid membership is enrolled in a Primary Care Case Management program.</li><li>• A Medicaid expansion constitutional amendment was passed in November 2022.</li></ul>
Negative Metrics	Weak Indicators
<ul style="list-style-type: none"><li>• South Dakota Special Needs Plan enrollment was 1,028 in March 2022.</li></ul>	<ul style="list-style-type: none"><li>• South Dakota shows no signs of moving to full-risk Medicaid managed care.</li></ul>
Source: HMA	

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## 2. MEDICAID EXPENDITURES

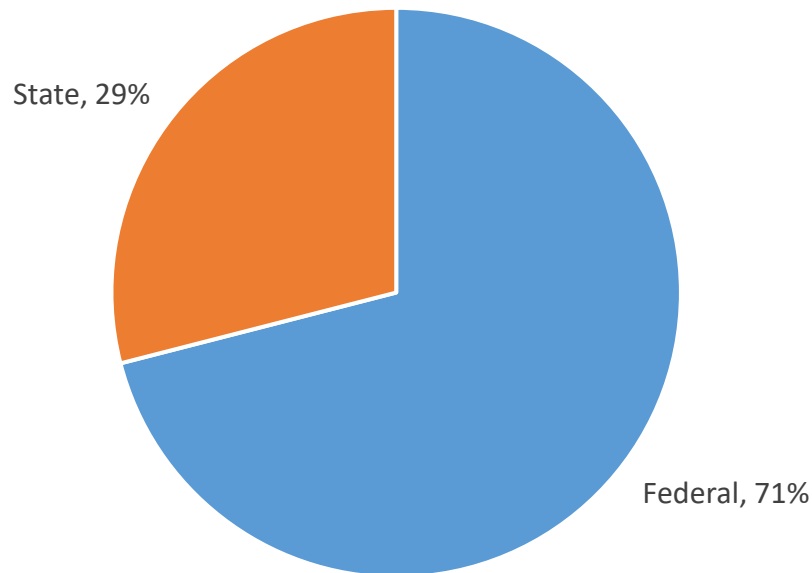
South Dakota had total Medicaid expenditures of \$1.33 billion in fiscal 2022, ended June 30. The federal government paid for about 71% of the total, while the state pays the remaining 29%. Hospitals makes up the biggest category of spending, followed by nursing homes, assisted living and hospice.

South Dakota Medicaid Expenditures,  
Fiscal 2010-22, Ended June 30, (\$ in 000)



Source: South Dakota Dept. of Social Services, HMA

## State vs. Federal Share of South Dakota Medicaid Expenditures, Fiscal 2022, Ended June 30



*Source: South Dakota Dept. of Social Services, HMA*

### South Dakota Medicaid Medical Expenditures, 13 Top Categories, Fiscal 2020, Ended June 30 (\$ in millions)

Type of Provider, Service	Expenditures	% of Total <sup>(1)</sup>
Hospital	\$289.3	23.5%
Nursing Homes/Assisted Living /Hospice	\$211.1	17.2%
Community Support	\$252.0	20.5%
Physicians, Independent Practitioners, Clinics	\$123.8	10.1%
Indian Health Services	\$106.1	8.6%
Pharmacies	\$52.6	4.3%
South Dakota Developmental Center and Human Services Center	\$28.0	2.3%
Substance Abuse, Mental Health, Other Community Support	\$34.3	2.8%
Psychiatric Residential Youth Care	\$34.4	2.8%
Dentists	\$25.2	2.0%
Durable Medical Equipment	\$13.0	1.1%
In-Home Services for the Elderly, Skilled Home Health	\$47.0	3.8%
Emergency Transportation	\$12.8	1.0%
<b>Total, 13 Top Categories</b>	<b>\$1,229.4</b>	<b>100.0%</b>

*(1) % of total for top 13 categories (\$1,337.12 million), which accounts for the majority of Medicaid medical spending in the state.*

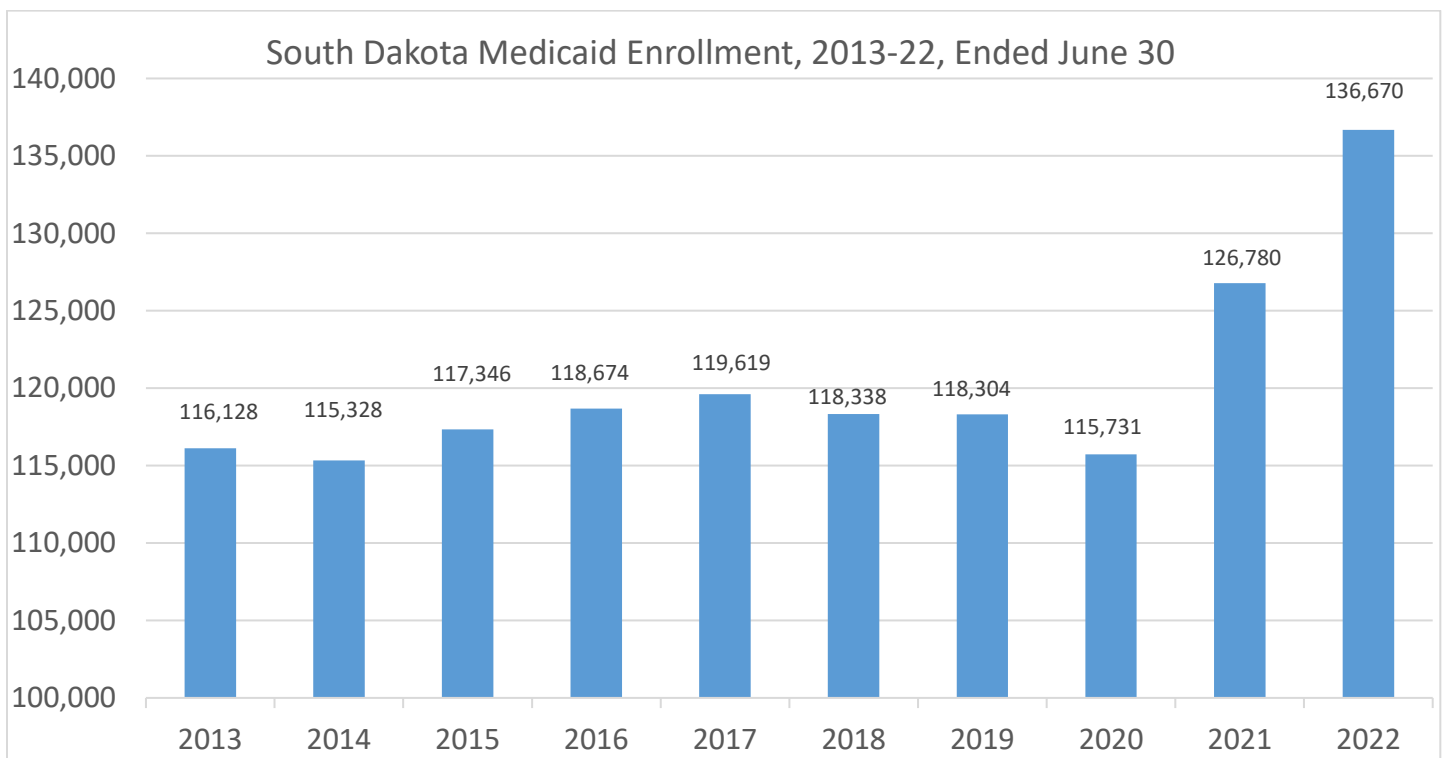
*Source: South Dakota Dept. of Social Services, HMA*

### 3. MEDICAID ENROLLMENT

South Dakota had 136,670 Medicaid members as of year-end fiscal 2022. More than half of the state's Medicaid enrollees are children of low-income families.

Enrollment in South Dakota Medicaid, 2017-21, Ended June 30						
	2017	2018	2019	2020	2021	2022
<b>Medicaid</b>	<b>119,619</b>	<b>118,338</b>	<b>118,304</b>	<b>115,731</b>	<b>126,780</b>	<b>136,670</b>
<i>+/- between reporting periods</i>	<i>945</i>	<i>-1,281</i>	<i>-34</i>	<i>-2,573</i>	<i>11,049</i>	<i>9,890</i>
<i>% chg. between reporting periods</i>	<i>0.8%</i>	<i>-1.1%</i>	<i>0.0%</i>	<i>-2.2%</i>	<i>9.5%</i>	<i>7.8%</i>

*Source: South Dakota Dept. of Social Services, HMA*

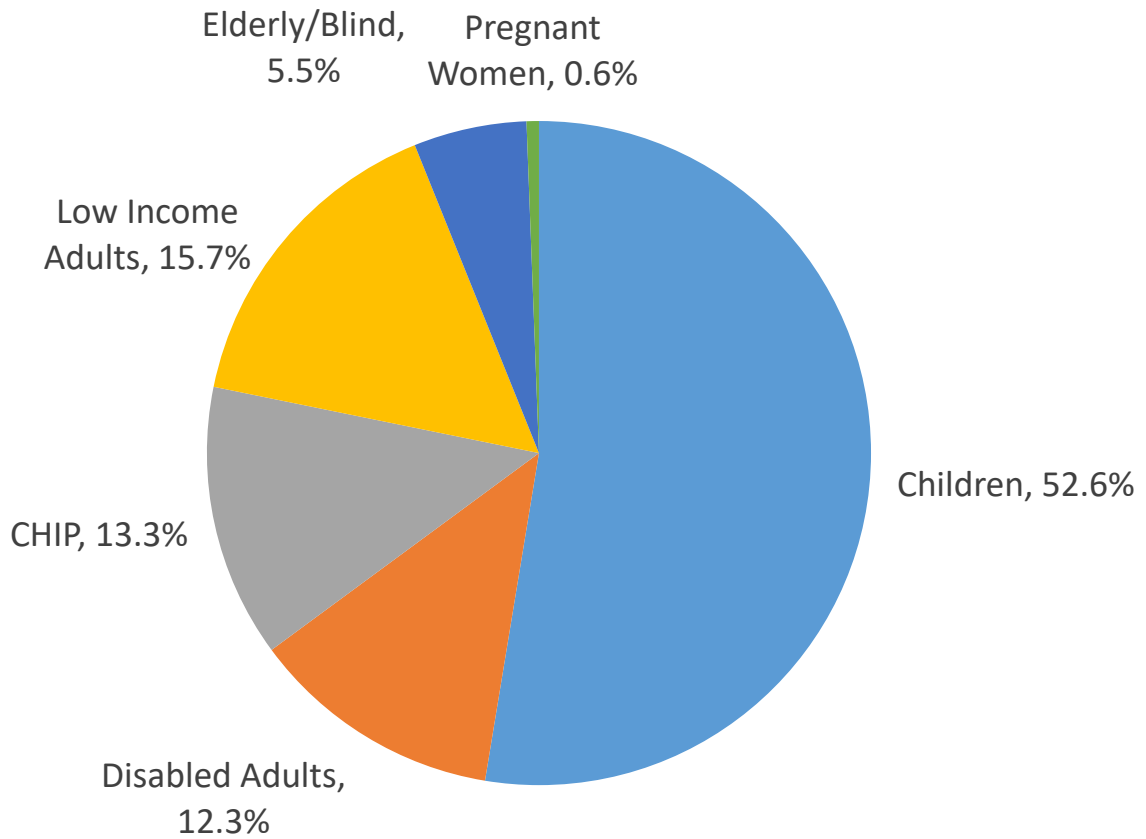


## Enrollment in South Dakota Medicaid by Eligibility Category, Fiscal 2017-22, Ended June 30

Eligibility Category	2017	2018	2019	2020	2021	2022
<b>Children</b>	<b>66,727</b>	<b>64,675</b>	<b>64,675</b>	<b>62,567</b>	<b>68,210</b>	<b>71,917</b>
<i>+/- between reporting periods</i>	<i>(953)</i>	<i>(2,052)</i>	<i>0</i>	<i>(2,108)</i>	<i>5,643</i>	<i>3,707</i>
<i>% chg. between reporting periods</i>	<i>-1.4%</i>	<i>-3.1%</i>	<i>0.0%</i>	<i>-3.3%</i>	<i>9.0%</i>	<i>5.4%</i>
<i>% of total</i>	<i>55.8%</i>	<i>54.7%</i>	<i>54.7%</i>	<i>54.1%</i>	<i>53.8%</i>	<i>52.6%</i>
<b>Disabled Adults</b>	<b>16,309</b>	<b>16,516</b>	<b>16,458</b>	<b>16,454</b>	<b>16,604</b>	<b>16,866</b>
<i>+/- between reporting periods</i>	<i>113</i>	<i>207</i>	<i>(58)</i>	<i>(4)</i>	<i>150</i>	<i>262</i>
<i>% chg. between reporting periods</i>	<i>0.7%</i>	<i>1.3%</i>	<i>-0.4%</i>	<i>0.0%</i>	<i>0.9%</i>	<i>1.6%</i>
<i>% of total</i>	<i>13.6%</i>	<i>14.0%</i>	<i>13.9%</i>	<i>14.2%</i>	<i>13.1%</i>	<i>12.3%</i>
<b>CHIP</b>	<b>15,570</b>	<b>16,103</b>	<b>15,864</b>	<b>15,615</b>	<b>16,789</b>	<b>18,138</b>
<i>+/- between reporting periods</i>	<i>2,037</i>	<i>533</i>	<i>(239)</i>	<i>(249)</i>	<i>1,174</i>	<i>1,349</i>
<i>% chg. between reporting periods</i>	<i>15.1%</i>	<i>3.4%</i>	<i>-1.5%</i>	<i>-1.6%</i>	<i>7.5%</i>	<i>8.0%</i>
<i>% of total</i>	<i>13.0%</i>	<i>13.6%</i>	<i>13.4%</i>	<i>13.5%</i>	<i>13.2%</i>	<i>13.3%</i>
<b>Low Income Adults</b>	<b>12,748</b>	<b>12,750</b>	<b>13,012</b>	<b>12,807</b>	<b>16,978</b>	<b>21,457</b>
<i>+/- between reporting periods</i>	<i>(388)</i>	<i>2</i>	<i>262</i>	<i>(205)</i>	<i>4,171</i>	<i>4,479</i>
<i>% chg. between reporting periods</i>	<i>-3.0%</i>	<i>0.0%</i>	<i>2.1%</i>	<i>-1.6%</i>	<i>32.6%</i>	<i>26.4%</i>
<i>% of total</i>	<i>10.7%</i>	<i>10.8%</i>	<i>11.0%</i>	<i>11.1%</i>	<i>13.4%</i>	<i>15.7%</i>
<b>Elderly/Blind</b>	<b>7,072</b>	<b>7,235</b>	<b>7,310</b>	<b>7,384</b>	<b>7,367</b>	<b>7,461</b>
<i>+/- between reporting periods</i>	<i>153</i>	<i>163</i>	<i>75</i>	<i>74</i>	<i>(17)</i>	<i>94</i>
<i>% chg. between reporting periods</i>	<i>2.2%</i>	<i>2.3%</i>	<i>1.0%</i>	<i>1.0%</i>	<i>-0.2%</i>	<i>1.3%</i>
<i>% of total</i>	<i>5.9%</i>	<i>6.1%</i>	<i>6.2%</i>	<i>6.4%</i>	<i>5.8%</i>	<i>5.5%</i>
<b>Pregnant Women</b>	<b>1,193</b>	<b>1,059</b>	<b>985</b>	<b>904</b>	<b>832</b>	<b>831</b>
<i>+/- between reporting periods</i>	<i>(17)</i>	<i>(134)</i>	<i>(74)</i>	<i>(81)</i>	<i>(72)</i>	<i>(1)</i>
<i>% chg. between reporting periods</i>	<i>-1.4%</i>	<i>-11.2%</i>	<i>-7.0%</i>	<i>-8.2%</i>	<i>-8.0%</i>	<i>-0.1%</i>
<i>% of total</i>	<i>1.0%</i>	<i>0.9%</i>	<i>0.8%</i>	<i>0.8%</i>	<i>0.7%</i>	<i>0.6%</i>
<b>Total</b>	<b>119,619</b>	<b>118,338</b>	<b>118,304</b>	<b>115,731</b>	<b>126,780</b>	<b>136,670</b>
<i>+/- between reporting periods</i>	<i>945</i>	<i>(1,281)</i>	<i>(34)</i>	<i>(2,573)</i>	<i>11,049</i>	<i>9,890</i>
<i>% chg. between reporting periods</i>	<i>0.8%</i>	<i>-1.1%</i>	<i>0.0%</i>	<i>-2.2%</i>	<i>9.5%</i>	<i>7.8%</i>

Source: South Dakota Dept. of Social Services, HMA

## % of South Dakota Medicaid Enrollment by Eligibility Category, June 2022



Source: South Dakota Dept. of Social Services

### HCBS Waiver In-Home Services, Fiscal 2012-20, Ended June 30

Year	Members	Expenditures	Expenditures Per Enrollee
2012	474	\$1,720,017	\$302
2013	407	\$3,096,654	\$634
2014	414	\$4,072,132	\$820
2015	454	\$4,990,267	\$916
2016	469	\$5,189,583	\$922
2017	546	\$6,728,462	\$1,027
2018	701	\$5,401,854	\$642
2019	1,459	\$6,706,312	\$383
2020	1,357	\$7,916,120	\$486

Source: South Dakota Dept. of Social Services

HCBS Waiver Assisted Living Services, Fiscal 2012-20, Ended June 30

Year	Members	Expenditures	Expenditures Per Enrollee
2012	689	\$8,268,237	\$1,000
2013	662	\$7,759,493	\$977
2014	688	\$7,808,825	\$946
2015	704	\$8,287,850	\$981
2016	686	\$8,376,689	\$1,018
2017	647	\$8,988,059	\$1,158
2018	646	\$9,161,026	\$1,182
2019	735	\$11,962,999	\$1,326
2020	754	\$12,456,138	\$1,376

Source: South Dakota Dept. of Social Services

Nursing Home Services (DSS Only), Fiscal 2012-20, Ended June 30

Year	Members	Expenditures	Expenditures Per Enrollee
2012	3,402	\$135,479,618	\$3,319
2013	3,360	\$132,446,931	\$3,285
2014	3,332	\$126,812,527	\$3,172
2015	3,252	\$136,236,366	\$3,491
2016	3,167	\$141,456,793	\$3,722
2017	3,039	\$140,947,562	\$3,865
2018	3,061	\$144,613,307	\$3,937
2019	2,942	\$141,653,861	\$4,009
2020	2,716	\$156,389,735	\$4,781

Source: South Dakota Dept. of Social Services



## 4. MEDICAID FEE FOR SERVICE VS. MANAGED CARE PENETRATION

Total Medicaid enrollment in South Dakota was about 135,000 in 2021. Total Medicaid expenditures were \$951 million in 2021, all of which was through fee-for-service. (HMAIS also carries CMS monthly total Medicaid enrollment reports broken down by state; [click here](#)).

South Dakota Expenditures and Enrollment for Total Medicaid vs. Medicaid Managed Care, 2014-21

Year	Total Medicaid Expenditures	Medicaid Managed Care Expenditures <sup>(1)</sup>	Medicaid Managed Care Expenditures as % of Total	Total Medicaid/CHIP Enrollment	Medicaid MCO Enrollment	Medicaid MCO Enrollment as % of Total
2021	\$951,411,251	\$0	NA	134,963	NA	NA
2020	\$926,188,243	\$0	NA	122,897	NA	NA
2019	\$899,072,690	\$0	NA	108,795	NA	NA
2018	\$865,504,172	\$0	NA	116,290	NA	NA
2017	\$851,154,180	\$0	NA	118,085	NA	NA
2016	\$832,399,125	\$0	NA	119,694	NA	NA
2015	\$805,740,131	\$0	NA	118,234	NA	NA
2014	\$778,125,953	\$0	NA	117,687	NA	NA

(1) Includes evaluation and management, vaccine codes, Community First Choice, and preventive services Grade A or B, ACIP vaccines and their administration, Prepaid Ambulatory Health Plans, and Prepaid Inpatient Health Plans.

Sources: CMS64 for expenditures. CMS for total Medicaid/CHIP enrollment. States, NAIC for Medicaid managed care enrollment.

## 5. SPECIAL NEEDS PLANS

South Dakota had 1,048 Special Needs Plan members as of March 2022.

South Dakota Special Needs Plan Enrollment by Plan, March 2022

Plan	Total SNPs	DSNPs	CSNPs	ISNPs	Share
Good Samaritan	257			257	25%
UnitedHealthcare	791	791			75%
<b>Total plan</b>	<b>1,048</b>	<b>791</b>	<b>0</b>	<b>257</b>	<b>100%</b>

Source: CMS, HMA